Welcome to Sage 50 Accounting—U.S. Edition, the new era of Peachtree. Sage 50 is the same solution that thousands of Peachtree customers know and use today with a new identity and a fresh approach. As Sage Peachtree, we built our legacy and demonstrated our commitment to value. Now, as Sage 50, we will up the ante on our commitment and shape the legacy yet to come. Read on to see how we helped one company reach its unique business vision, and how today as Sage 50, we can help you do the same.

Davis Wallbridge, Inc. Makes Switch to Sage Peachtree Premium Accounting and Paves Road to Success

Staff praise how easy Sage Peachtree is to learn and use

Davis Wallbridge, Inc. is an established site development and asphalt paving contractor, serving the Central New York area for almost a century. As one of the area's leading contractors, Davis Wallbridge takes pride in producing the highest quality product at competitive prices. To do this, the company heavily invests in its equipment and personnel, including its accounting department. To keep its financials on track and customers satisfied, Davis Wallbridge relies on Sage Peachtree Premium Accounting for Construction.

Intuitive and Easy to Use

Jan Bridenbaugh, office manager and bookkeeper at Davis Wallbridge, says she encouraged the company to switch from its specialty construction software to Sage Peachtree when she joined the firm. "I had been using Sage Peachtree for 18 years, but it was more than just the fact that I was familiar with the software," she says. "With Sage Peachtree I feel like I've got the books open in front of me. Everything is clear and accessible and the reports are flexible and informative. The company's old software didn't offer all that Sage Peachtree does—and it was much more expensive to maintain."

Bridenbaugh used QuickBooks® in a prior position, but says she much prefers Sage Peachtree Premium Accounting for Construction. "QuickBooks was frustrating," she says. "I didn't like the menus and I found it difficult to drill down to get to the information I needed."

Sage Peachtree Premium Accounting for Construction, on the other hand, is easy to use, as the staff at Davis Wallbridge can attest. "Sage Peachtree taught me," says Bridenbaugh. When she first started using the software, she was able to easily and successfully set the new system up using the software's detailed help screens.

Similarly, the management team at Davis Wallbridge had little experience using construction accounting software, yet finds it easy to navigate Sage Peachtree. "It's extremely user friendly," Bridenbaugh adds.

Customer
Davis Wallbridge, Inc.

Industry
Construction

Location
Syracuse, New York

Number of Locations
1

Number of Employees
21

System
Sage Peachtree Premium Accounting for Construction
Sage Peachtree Simple Payroll
Sage Peachtree Direct Deposit

Challenge

Davis Wallbridge was using another construction accounting software package, but the staff found it difficult to use and expensive to maintain.

Solution

The switch to Sage Peachtree Premium Accounting for Construction provides the company with the job costing tools it needs, in a user-friendly environment and accessible platform.

Results

Real-time job data is now available to the entire management team. Payroll processing is simple and streamlined. Liability is reduced by tracking subcontractor insurance. Progress billing function is powerful and flexible.

Accessible Data With Integrity

Bridenbaugh is not the only one at Davis Wallbridge singing the praises of Sage Peachtree Premium Accounting for Construction. "Our managers have access to data they never could get before," she says. "For the first time they have real-time information and can follow the progress of their jobs on a daily basis. Sage Peachtree allows them to effectively manage each project."

One of Bridenbaugh's favorite features is the Business Status Center. "When I open the software, it's the first screen I see. It shows me bank balances, mortgage accounts, payroll status, open payables, open receivables, and net income—as statistics or in pie chart form," she explains. "It's my first view of the day, and it gives me the information I need to get started." The Business Status Center is configurable, so each individual can view the information important to them. Additionally, the Business Status Center screen can easily be sent to a printer or to PDF, making it convenient to share business performance information.

The security structure within Sage Peachtree enables Bridenbaugh to make certain data view-only. "We can give people access to what they need while still protecting the data integrity," she says.

Streamline Payroll Processing

Payroll is a primary concern of any business, and construction payroll processing can be especially complex. Bridenbaugh performs payroll within Sage Peachtree each week. Some employees elect to participate in direct deposit, and Bridenbaugh appreciates that she can easily print both checks and direct deposit advices for distribution to the staff. "It's unbelievable how well the payroll process runs inside of Sage Peachtree," she says.

At the same time, Davis Wallbridge must produce a Certified Payroll report for its projects for the government. An add-on solution is available for Sage Peachtree Premium Accounting for Construction that makes generating this report a simple task.

Track Subcontractor Insurance in Sage Peachtree Premium Accounting for Construction

Davis Wallbridge reduces its liability risk by tracking subcontractor insurance expiration dates within Sage Peachtree Premium

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Accounting for Construction. A warning is issued should Bridenbaugh try to pay or enter a transaction for a subcontractor whose insurance has expired. The Subcontractor Insurance Report allows her to easily review insurance expiration dates, company name, policy number and policy limit.

The Ultimate Job Costing Tool

Tracking Progress Billing is an invaluable feature to Davis Wallbridge because it bills most of its jobs against a contract. Sage Peachtree Premium Accounting for Construction tracks contract price, previous progress billings, and retainage for the job. The company can then create invoices based on the current job progress. Billing can be based on a percentage of the job completion, a percentage of estimated job revenue, or a percentage of each line item.

Sage Peachtree Premium Accounting for Construction allows Davis Wallbridge to generate estimates, accumulate labor, material, and subcontractor expenses, track retainage, and generate customer invoices expertly and efficiently. "We can categorize expenses by phase—like clearing or excavating, and by type—such as labor or materials," explains Bridenbaugh. "As a result, we get detailed job cost reports that show us the precise status of a job."

The management team refers to the system daily to monitor job progress and compare actual costs with estimates. "It's really our ultimate tool," she adds.

About Sage

Sage supports the needs, challenges, and dreams of more than 2.7 million small and midsized business customers in North America through easy-to-use, scalable, and customizable software and services. Our products help manage a complete range of business functions including: accounting, operations, customer relationship management, human resources, time tracking, merchant services, and the specialized needs of the construction, distribution, manufacturing, nonprofit, and real estate industries.

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