Sage 100 Contractor

Formerly Sage Master Builder

sage

Beyond the basics.

Moving contractors to the next phase of growth.
When you were taking your first steps as a contractor, you may have gotten along fine with a spreadsheet and some basic bookkeeping software. But now, the stakes are higher. You're dealing with more projects. More details. More complexity. The need for construction-specific software to help you manage it all and ensure your company is profitable has never been greater.

Start your next step with Sage 100 Contractor. It goes beyond basic accounting, putting you in total command of your projects. Discover what you can do with information that flows seamlessly from the estimate to the job site to the financial statement. See what happens when you can manage accounting, project management, estimating, and service management tasks all in one place. Get to know Sage 100 Contractor.

High-definition business visibility.

- Customize the User Dashboard for a single-screen view of business metrics that matter to you most.

- Create Custom Alerts that notify you by email when a specific activity requires your attention.

- Choose from 1,200 reports with full drill-down capability to gain insight into every corner of your business.

- Utilize the Project Work Center for fast, easy access to outstanding project tasks, approved project changes, and costs.

- View production schedules by task grid, Gantt, or critical path.

See what needs to be done. Sage 100 Contractor makes it easier than ever to make informed business decisions. With features like User Dashboards, Custom Alerts, and over 1,200 built-in reports, it gives you a wide-angle view of your operations with zoom-in capabilities. Getting the financial big picture is no longer a big hassle. And no detail escapes you because all details are in one central system. Invoices. Project schedules. Overhead costs. Project costs. Subcontractor payroll. Even if you're not in the office or on the job site executing the day-to-day operations of your business, you'll be more in touch than you've ever been.

See Clearly

Be informed and in charge. With Sage 100 Contractor, a high-definition view of your business is a mere click away. Personalize your User Dashboard to show key reports and indicators that provide a snapshot of the operational health of your whole business at a glance: cash position, change orders, project profitability.
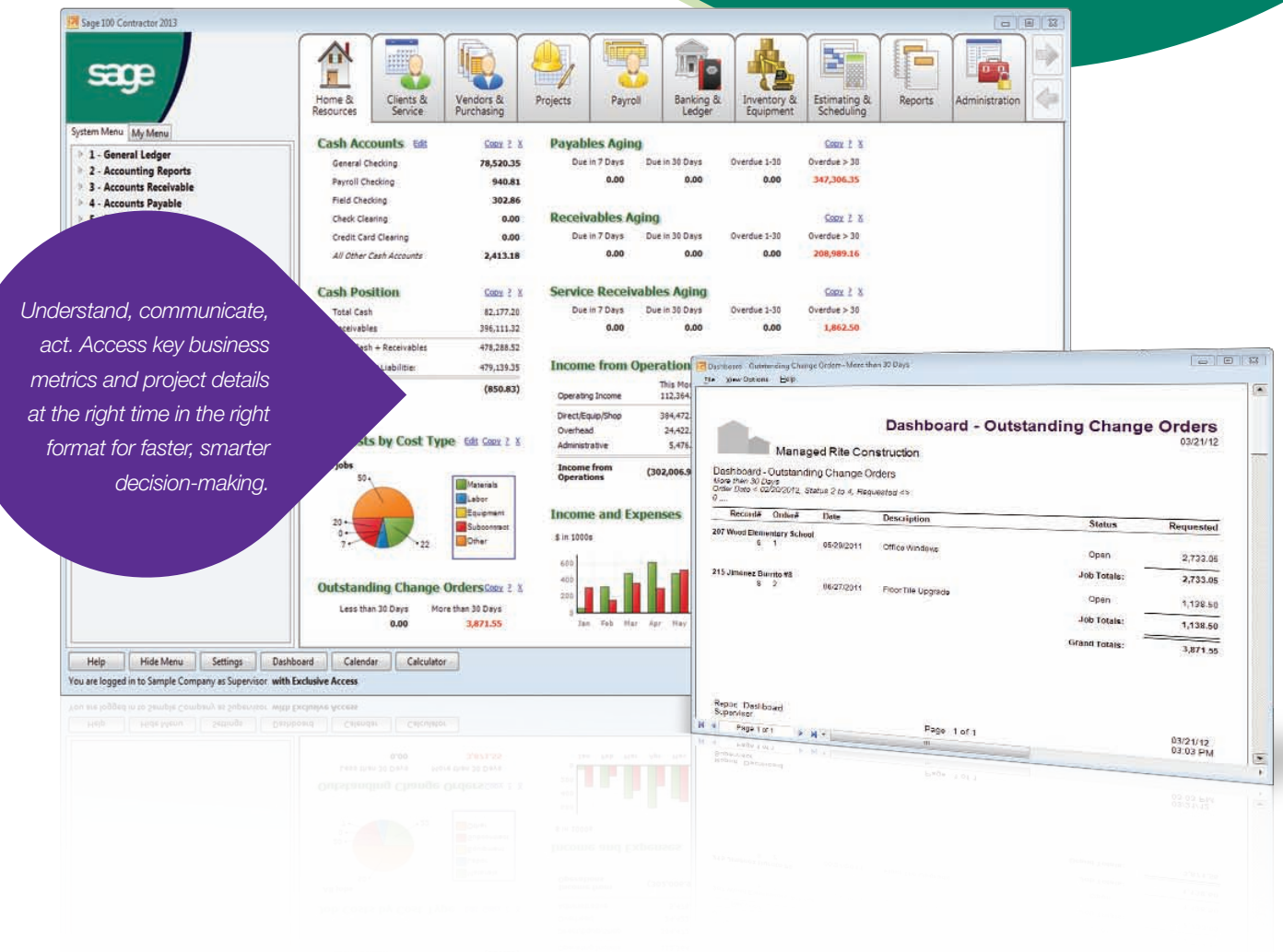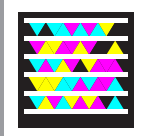
Respond Confidently

Improve agility and take quick action. Set Sage 100 Contractor to email you Custom Alerts when key events happen. For example, you'll know when a purchase order causes a project to go over budget. You'll also know when a project gets underbilled, so you can act fast to stay on track.

Understand Completely

Project details don't overwhelm you— they empower you. With Sage 100 Contractor's Project Work Center, all project costs and schedules are in plain sight, and every task is under control. You'll be prepared to communicate with clients and subcontractors and equipped to keep projects on budget and on schedule.

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Snap a photo of this image to see how Fatboy Construction improved productivity by switching from QuickBooks to Sage 100 Contractor.

"With these reports I am able to identify trends in my business— that is something I've never had before."

Mike Boyle | Owner | Fatboy Construction

Understand, communicate, act. Access key business metrics and project details at the right time in the right format for faster, smarter decision-making.

Pull your business together.

To us, "integration" isn't a technology buzzword with empty meaning. It's about making all your critical business functions work together to run your business as efficiently as possible, from accounting and job costing to estimating and project management. Unlike off-the-shelf bookkeeping programs, Sage 100 Contractor pulls it all together into one total software solution. The results? Instead of getting bogged down at project transition points, information automatically flows throughout your business. You eliminate the double data entry, cutting and pasting of information, and miscommunication that siphons off your profits and productivity. Put briefly: It's a smarter way to run your business.

Save Time

Integration enables efficiency. You no longer have to waste time waiting for information to be manually updated, reconciling disparities between nonintegrated systems, and correcting mistakes. Enter data once and only once. Start by entering costs on the estimate, for example, and generate purchase orders automatically from there. A committed cost report is then just a click away, with no delay.

Eliminate Guesswork

Efficiency creates certainty. When data flows seamlessly and instantly from one part of the system to the rest, you can trust that client invoices include all the correct job costs. You trust budgets to reflect up-to-date actuals. You trust Sage 100 Contractor for a more accurate, current view of your whole business.
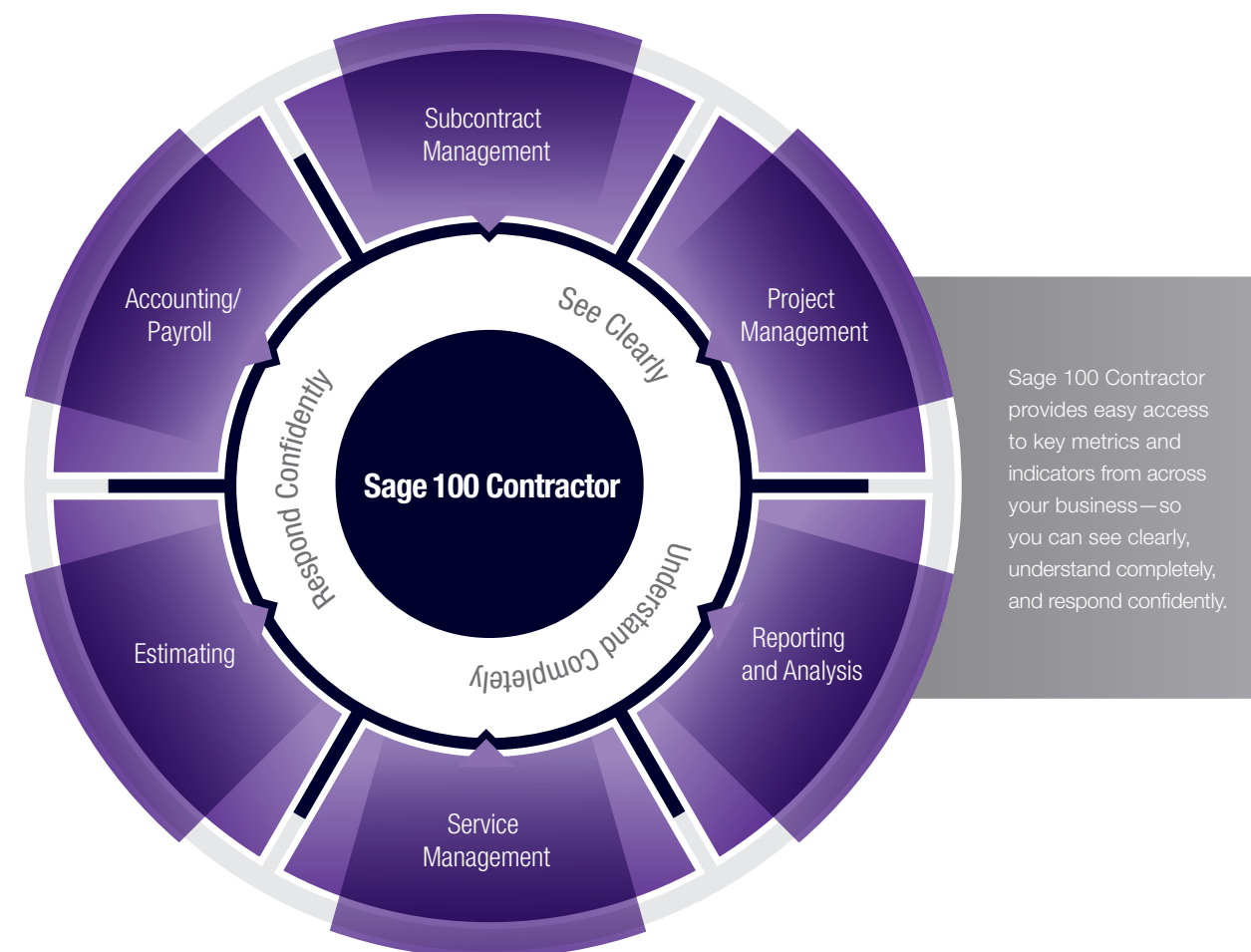
Improve Collaboration

Certainty facilitates communication. When reliable, up-to-date information is at everyone's fingertips, team members and stakeholders are on the same page. It's easy to find answers. It's easy to keep teams on task. It's easy to ensure projects stay on schedule and on budget.

> "We are so much less likely to overlook something with an integrated system like Sage 100 Contractor."
>
> **Mike Zagorski** | President | Dyna Electric

Maximizing efficiency with Sage 100 Contractor

- Reduce errors and increase control over budgets by entering project costs one time, in one system.

- Eliminate unnecessary invoicing delays with information that flows instantly from job site to accounting.

- Centralize information to enable rich, cross-functional reports and forecasts.

- Empower decision-makers with financial information that's accurate and up to date.

- Enhance productivity by providing users with easy access to the features and reports they use most.

Sage 100 Contractor provides easy access to key metrics and indicators from across your business—so you can see clearly, understand completely, and respond confidently.

Subcontract Management
Project Management
Reporting and Analysis
Service Management
Estimating
Accounting/ Payroll

See Clearly
Understand Completely
Respond Confidently

Sage 100 Contractor

Trust your numbers.

- Gain control of project details with integrated job-cost capabilities.

- Compare up-to-the-minute actual costs with budgeted costs.

- Handle change-order management with ease.

- Improve cash flow by collecting more of the money due and collecting it faster.

- Keep close tabs on purchased materials, committed costs, and job profitability.

Put your off-the-shelf bookkeeping software back on the shelf. Accounting and job costing are the backbone of every contractor's business. But do you have a single accounting system that's capable of meeting all of your crucial, construction-specific needs? Is there too much back-and-forth miscommunication between your team members? Sage 100 Contractor is an accrual-based, construction-specific accounting system that can perform all of your advanced construction accounting requirements as well as manage much of your operations. It gives you the confidence you need to run your business, your projects, and your payroll with optimum efficiency and accuracy.
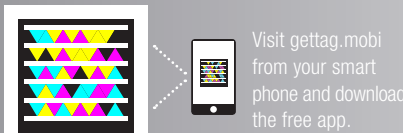
Dismiss the Doubt

Sage 100 Contractor will give you newfound confidence in your numbers. Perform all accounting tasks—from deposits to disbursements to journal transactions and more—simply and efficiently. Rest assured that change orders are getting properly billed. Keep your data secure with user access controls.

Control the Costs

Having a firm handle on job costs is a competitive advantage. Sage 100 Contractor offers extensive job-costing tools. You can quickly identify unexpected material costs, overtime hours, and other cost factors, and make course corrections that maximize profit.

Bolster the Bottom Line

Sage 100 Contractor provides the financial control you need to improve profits. Create comprehensive budgets. Manage payables to your advantage. See cash flow in real time. Get paid faster. Plus stay in the know and take action with Custom Alerts that notify you when an accounting milestone is met.

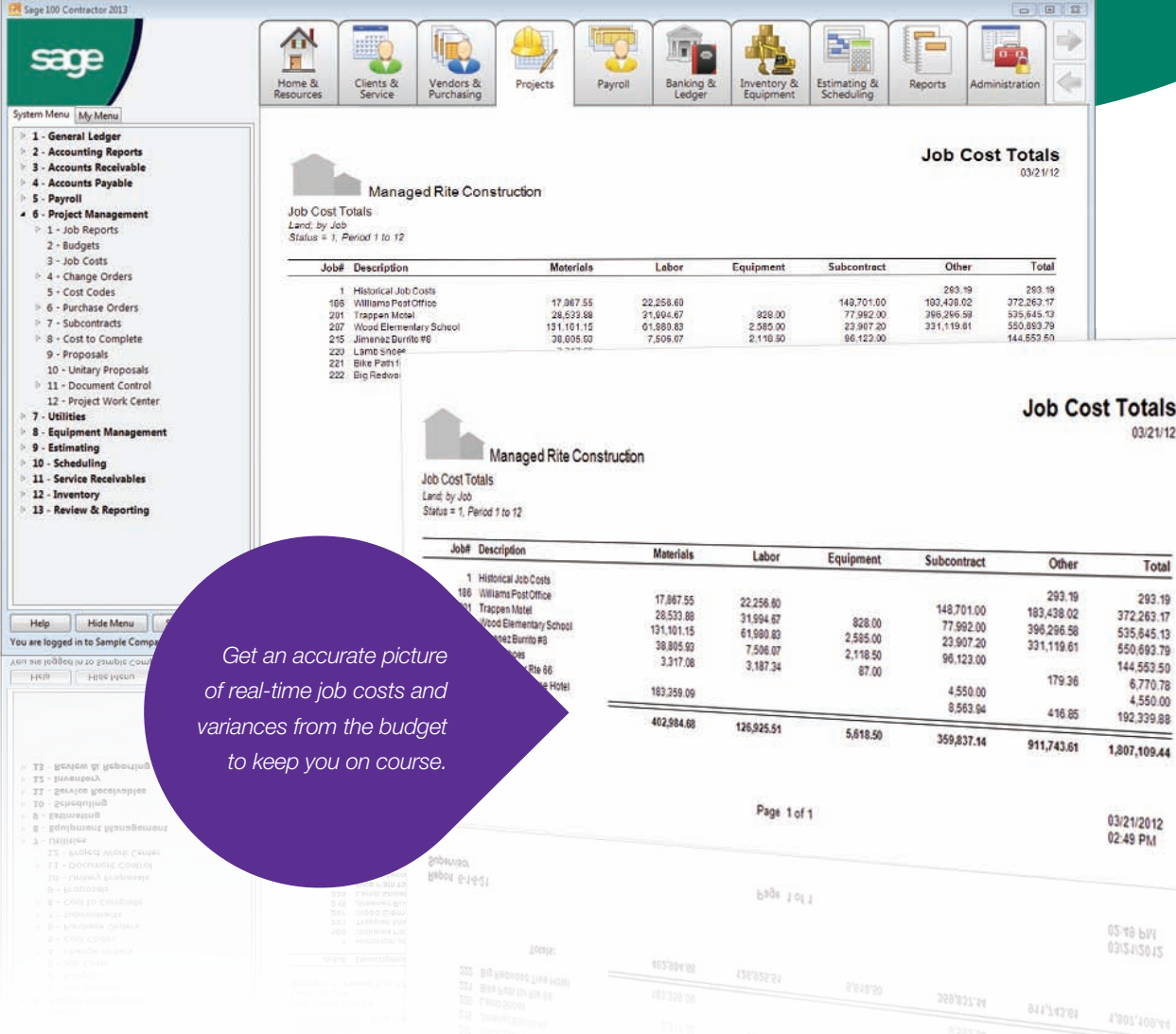Visit gettag.mobi from your smart phone and download the free app.

Snap a photo of this image to hear how The Minardos Group improved cash flow and financial management with Sage 100 Contractor.

"We use data from the estimate all the way through construction management, and right up to final analysis of completed projects. A real key to our success is Sage 100 Contractor, because it ties our information together and allows us to access it any time."

George Minardos | President | The Minardos Group

Get an accurate picture of real-time job costs and variances from the budget to keep you on course.

Strengthen service management.

- Track work orders, service agreements, warranties, and schedules.

- Dispatch field service employees more effectively across multiple client sites with an easy-to-use dispatch board.

- Allocate equipment costs to specific jobs for accurate billing and profit analysis.

- Track inventory materials by location and serial number to prevent loss.

- Select LIFO, FIFO, or WAC (weighted average cost) inventory valuation methods to suit your accounting needs.

Manage services, equipment, and materials with ease. When your service technicians are in the right place at the right time, doing the right thing, customers are happy. Sage 100 Contractor makes it easy to manage your service operations efficiently and profitably—whether you're taking a work order, managing a contract, tracking a warranty, or generating an invoice. Complete service management capabilities, integrated with inventory and accounting, help you bid, schedule, and bill for service and warranty work.
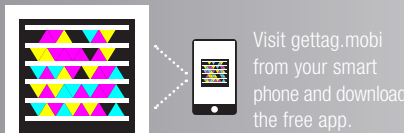
Smooth

Improve customer service. Your simple multiday Dispatch Board allows you to respond to incoming service calls, email work-order details to your field technician, and manage schedules effectively and efficiently.

Smart

Remove the confusion from managing and rebilling equipment. Allocate equipment costs to jobs so you can easily recoup those outlays. Compare ownership, lease, and rental options to make good equipment decisions. Use cost, maintenance, and revenue records to quickly determine equipment profitability.

Serialized

Inventory mistakes could cost you customers. Inventory inefficiency could cost you money. Take control of your inventory with the ability to track materials by serial number, easily generate restocking reports, and efficiently manage multiple warehouses and service trucks.

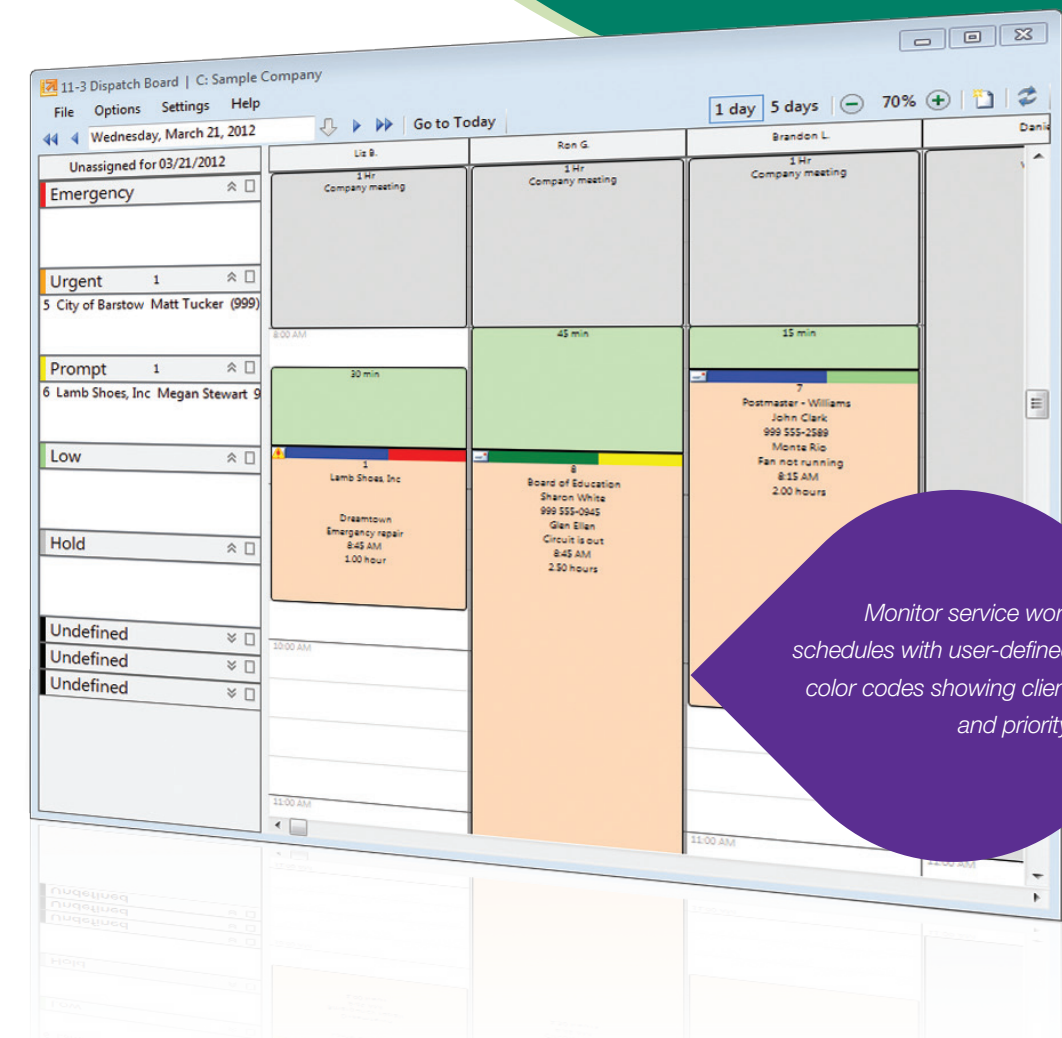Visit gettag.mobi from your smart phone and download the free app.

Snap a photo of this image to learn how Stellos Electric took service management to the next level with Sage 100 Contractor.

"Our service manager types in all of what needs to be done, gives the work order to the service person, they bring it back, and from there you're actually able to create invoices. So it cuts your time in half."

Allyson Stellos-Hartsock | Accounting/HR Manager | Stellos Electric

Monitor service work schedules with user-defined color codes showing client and priority.

Better estimates by every measure.

Take charge of projects.

Put your best bid forward. To win more work and ensure the profitability of every project, you have to build estimates with more speed and precision than ever before. Let Sage 100 Contractor do the heavy lifting for you. With features like trade-specific databases, Smart Assemblies, and digital plan takeoff support, you'll build bids with quick precision. Best of all, estimating works in tandem with accounting, job costing, and project management. Once a bid is approved, the appropriate data feeds seamlessly into job costing and across your business. No data loss. No redundant entry. No wasted effort.

Master of your domain. With an integrated Project Management solution and dedicated Project Work Center, Sage 100 Contractor puts project command close at hand. The application provides keen insight into day-to-day activities so you can ensure projects remain on schedule and on budget. With costs, schedules, and documents always at your fingertips—and with no need to rekey information that comes in from other areas of the business—you'll spend less time picking up the pieces and more time steering your projects smartly ahead. Don't let the details take control of you; take control of the details with Sage 100 Contractor.
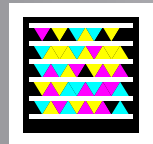
Quick

Turbo-charge your takeoffs. Sage 100 Contractor Estimating Standard or Extended can slash takeoff time by 50% or more versus manual or generic spreadsheet methods. Choose from a variety of takeoff methods. Then simply pull individual or groups of items from a variety of industry-specific databases directly into your bid worksheet.

Precise

When you think of Sage 100 Contractor Estimating, one phrase ought to come to mind: bull's-eye. This integrated module does the hard work for you, pulling together precise calculations and costs across all aspects of the bid: labor, supplies, subcontractor bids, materials, equipment, and even overhead and profit.

Integrated

By uniting estimating with operations, Sage 100 Contractor keeps all team members on the same page, looking at the most current data. With a complete view of the business close at hand—including historical data from accounting, estimating, scheduling, and job tracking—you can make more savvy decisions and improve bid accuracy.

Prioritize Tasks

Start on time, finish on time. Powerful scheduling tools make it easy to allocate production resources and stay on top of schedules. Keep crews, subcontractors, and suppliers on time and focused with task lists, project notices, materials lists, and purchase orders.

Organize Documents

Bring order to subcontractor payments and documents. Eliminate double-paying and double-billing by monitoring subcontractor billings and retention. Keep track of contracts, certificates of insurance, and payment information. When there are changes to the work, easily update your subcontracts.

Optimize Operations

Intercept problems before they become issues. View hot lists of outstanding project tasks. Stay in constant communication with team members with automatic schedule notices sent at set intervals. Monitor the status of all subcontracts including changes, invoices, and balances remaining. Check material status reports to ensure crews have what they need to keep jobs moving forward.

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Snap a photo of this image to watch a video detailing how Sage 100 Contractor helps Fatboy Construction build winning bids and maintain a healthy backlog of work.

"I trust my numbers now. I know precisely how each job is doing compared to my estimate. I know how much we have billed and how much remains to be billed. As a result, I can invoice more quickly and improve my cash flow."

Mike Boyle | Owner | Fatboy Construction

The Sage customer experience.

No software provider has more experience providing a great experience. From the moment Sage made its bold entry into the construction market over 40 years ago, we've been dedicated to helping construction companies operate more efficiently. But our heritage isn't only about software—it's about how we serve our customers. The Sage customer experience starts with our commitment to delivering personalized and professional service at every stage and continues on as your business grows and its needs change. We make your investment in our solutions easy, beneficial, and rewarding.

Local Expertise

Our network of authorized business partners and certified consultants understands the challenges of the construction industry. Regionally based, these experienced professionals have helped thousands of construction companies get up and running quickly on Sage 100 Contractor, They provide the ongoing service you need for continued success.

Responsive Customer Support

We back our solutions with comprehensive customer support, including regular maintenance software updates, 24x7 access to an online knowledgebase, and live technical support. Added peace of mind: 92% of our customers rate Sage Construction and Real Estate support an eight or higher on a ten-point scale.

Flexible Training

Sage and our business partners provide multiple training methods for convenience and affordability, including classroom, online instructor-led, online prerecorded Anytime Learning, web seminars, onsite or local training options, and an annual customer conference.

Professional Services

Each business has different needs. Working with our business partners, Sage supports implementation, deployment, and custom development that will make Sage 100 Contractor the perfect fit for your business. We bring extensive product and industry experience to each partnership.

Add-On Solutions

Enhance or expand the power of Sage 100 Contractor with add-on solutions from Sage, covering processes from fixed asset management to customer relationship management. In addition, solutions from development partners further enhance your system with capabilities such as mobile time-tracking, field reporting, check printing, and more.

Sage 100 Contractor

For more information about Sage 100 Contractor:

Visit: **Sage100Contractor.com**

Call: **800-628-6583**

Contact your local Sage 100 Contractor business partner

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