

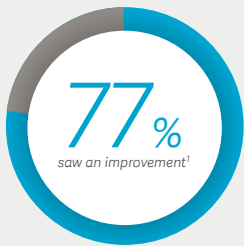




### Challenge 3:

Optimising inventory management and forecasting demand.

Tech investment results



### Enterprise Management solution

With end-to-end supplier management and product category management, you get real-time monitoring of inventory status—which leads to improved production planning through automation.

*“Through better projection and sales forecasting tools available in Enterprise Management, we’ve been able to reduce our inventory carrying costs by 30 percent.”*

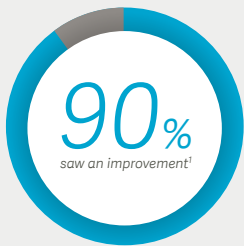
Rich Sade, vice president and COO,  
**S & S Hinge Company**



### Challenge 4:

Leveraging customer relationship management (CRM) to manage new sales opportunities.

Tech investment results



### Enterprise Management solution

Making sales and customer service more efficient using mobile tech with integrated CRM, Enterprise Management gives businesses the ability to collect, and react to business insights.

*“We can answer our customers’ questions more quickly than before. Now we have all of the information our customers need at our fingertips, including freight quotes, product availability, volume pricing, order history, and tracking numbers.”*

Barry Gertner, information systems director,  
**A.M. Leonard**



### Challenge 5:

A simple approach to analysing and connecting business insights for planning.

Tech investment results



### Enterprise Management solution

Enterprise Management offers a flexible—multi-ledger and multi-chart—accounting structure. With powerful business intelligence, real-time analytics and user defined dashboards, making decisions is now easier than ever.

*“We have access to the most current, most relevant data, enabling us to be proactive in our decision making. Enterprise Management provides instant, real-time data on key metrics that drive everyday business decision making.”*

John Babcock, CFO,  
**Satellite Industries**

Learn more at: [SageX3.com](http://SageX3.com). For more information, request a **product demo** or call us at **0800 952 0082**.

<sup>1</sup>Sources: Statistics based on research by IDG Research Services on SBM and mid-sized distribution companies in North America.