

# SMARTER SALES 365

ELEVATE EVERY DAY

sage 300cloud

Microsoft

## Take your sales to the next level

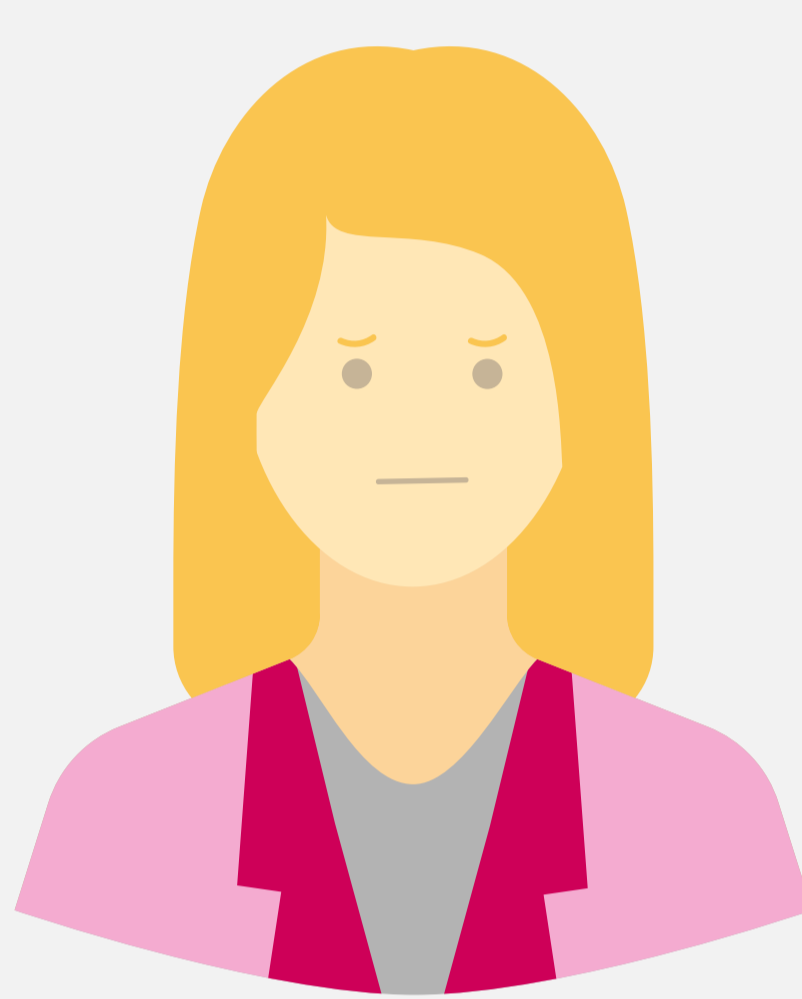
Deliver key data direct to your sales reps, in the office or **on the go**. Take a look at how you can boost your sales with **Sage 300cloud in Office 365**.

### **Before:** Your business had limited access to key business accounts

Your sales rep had to rely on colleagues back at the office to keep her informed and up to date

#### **Wasted Time**

It took **a lot of time and it was labour intensive** to get the required customer information when she needed it



#### **Lack of business insight**

Without access to her client **credit status** or **most recent transactions on Outlook**, she was often one step behind during her meetings

#### **Inefficiencies**

With limited Outlook integration, she **couldn't respond quickly** to clients when she had payments queries

### **Now:** With access to Sage 300cloud accounts in Office 365

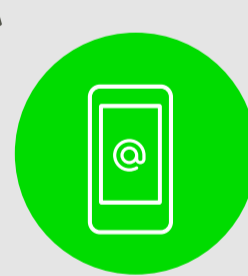
Your sales rep can **finally grow her accounts** without worrying about going back to the office or calling colleagues for last minute requests prior to visiting clients.



She also has a much faster view of her client's payments data to stay on top of things.



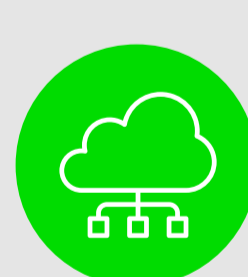
She has more time to visit more customers as she simply adds memos of her latest client meetings in Outlook.



She can quickly mail back her clients about their most recent transactions as it's now available on her Office 365 app.



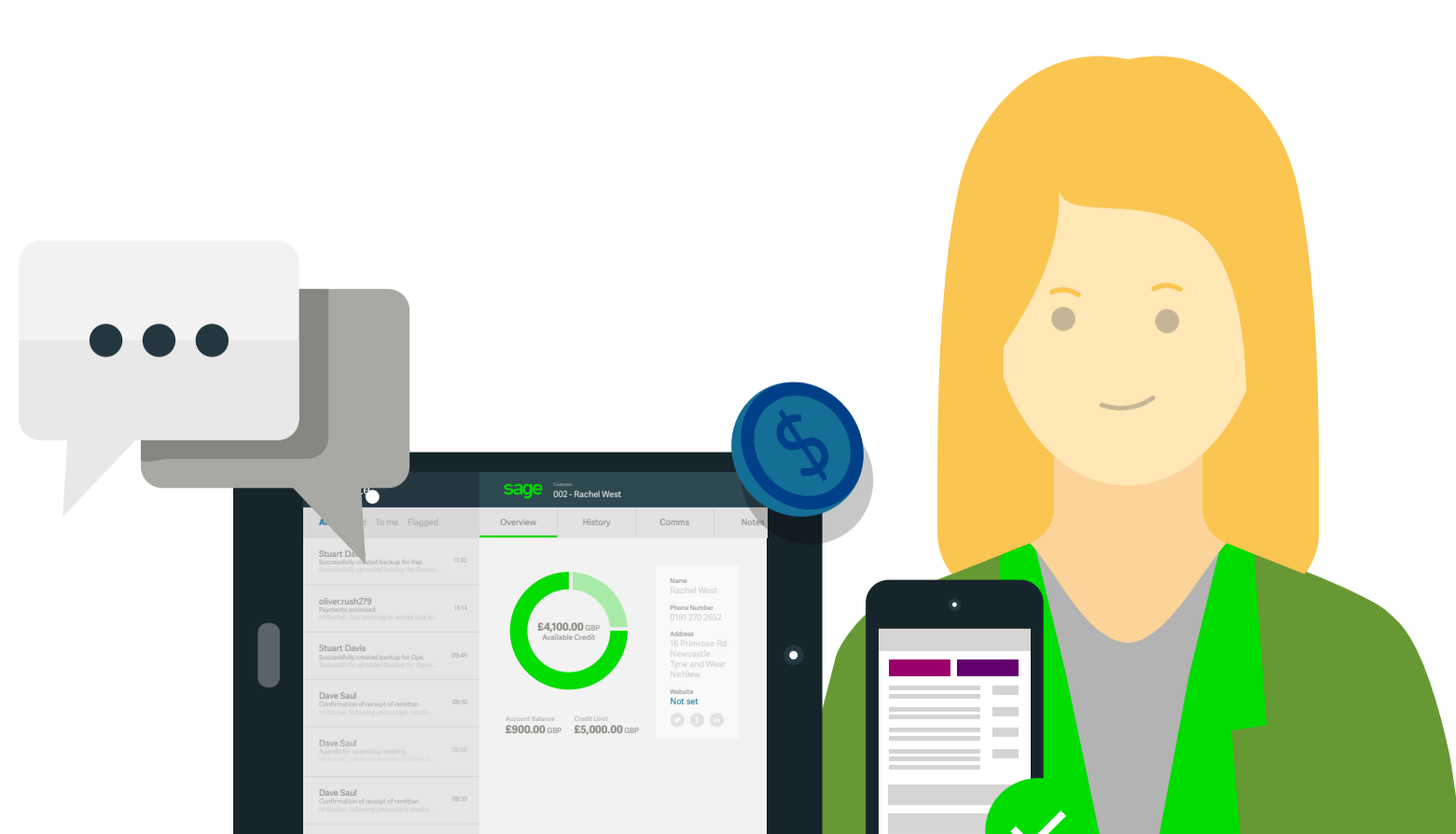
She can make smarter sales decisions as she can view her client's credit status and balance.



She can be more collaborative and share key client's insight with colleagues knowing that Microsoft's cloud-compliant environment is safe, trusted and secure.

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### Collaborate on the go and enjoy a new level of flexibility and efficiencies

with Sage 300cloud connected to Office 365.

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