



# Enterprise Management Connector

for Salesforce CRM

## Complementary Solutions

Create a competitive advantage for your business by implementing customized and integrated Enterprise Management\* solutions.

Discover the array of possibilities Enterprise Management\* complementary solutions offer to match your specific needs.

Enterprise Management Connector is an enterprise cloud solution to integrate CRM capabilities with Enterprise Management\*. The solution provides simpler, standard integration of Enterprise Management\* with Salesforce CRM to help increase user productivity and shorten the sales cycle. Users can seamlessly share, view and update customer information across the enterprise Cloud solutions, allowing for enhanced visibility, efficiency and sales.

## Benefits

- Improve on time delivery and shorten production cycle times
- Centralize planning and share information more effectively with internal customers, suppliers and external customers
- Reduce working capital and gain better visibility across the manufacturing process

## Availability

- English
- French
- German

This feature may not be available in all countries within a region. Please consult with a local representative for details about availability.

## Features

- Sync Salesforce account data to Enterprise Management\* customer data
- Create a customer record from Salesforce to Enterprise Management\*
- Update an account or customer from/to Salesforce and Enterprise Management\*
- Display key Enterprise Management\* information in Salesforce
- Import/export of data using CSV files in Salesforce and Enterprise Management\*