



Sage Estimating

# Sage BidMatrix

The leading cloud-native bid analysis tool, included in Sage Estimating, that facilitates fast and confident bid closing.

It's no secret that bid analysis is tough. Wasted time, manual error-prone processes, and the inability to collaborate are all too common. Plus, last minute updates often turn into best guesses rather than confident decisions. BidMatrix changes the game. Included within Sage Estimating, this powerful solution allows you to analyze incoming bids with speed and confidence.

- **Eliminate the guesswork** and instantly analyzes complex subcontractor and vendor bids in your construction estimate — while managing inclusions and exclusions — all within an intuitive, cloud-based, spreadsheet UI.
- **Manage any bid**, whether it has only a base bid or includes any number of alternates, competitive, or negotiated bids, and quickly process thousands of bid combinations.
- **Collaborate effortlessly** with multi-user functionality, allowing your team to work on the same estimate at the same time from any location.
- **Instantly access your entire bid history**, giving you the ability to filter projects by market segment, region, bid submission date, trade, and more.

Sage

### Analyze incoming bids with speed and confidence

BidMatrix facilitates instant bid analysis, efficiently processing thousands of bid combinations so you can remove guesswork. No more wondering what your lowest subcontractor bids are — BidMatrix shows you the moment you enter your subcontractor quotes. The software's bid leveling features allow leveling of whole, partial, or discounted bids, ensuring a comprehensive assessment.

### Collaborate effortlessly from anywhere

BidMatrix was built for the cloud, with collaboration as a key tenet. With multi-user, multi-location functionality, everyone can enter bids into your subcontractor analysis at the same time from anywhere. Say goodbye to having to take turns editing and merging documents and spreadsheets. Now, the whole team can continually update the master estimate in real-time.

### Simplify the complexities

Easily manage inclusions and exclusions — identifying vulnerable areas and mitigating risks — and improve your win rate and profit margins. Eliminate uncertainty about the origin of numbers in your cost or price analysis with BidMatrix's thorough audit trail of all additions and modifications within each bid package.

Plus, we also help you limit your exposure by tracking subcontractor bond limits and ensuring you meet W/MBE obligations and local vendor requirements.

**“The system was intuitive and easy to learn, including the additional options that were not available in our last system.”**

— John Mahaney, Jr. vice president of preconstruction services, Kenbridge Construction



## Core capabilities

- Multi-user + multi-location functionality
- Full support for alternates
- Full cost category support
- Unlimited WBS cost codes
- Markup capabilities
- Unlimited sorting capabilities
- Complete audit trail
- Built-in W/MBE tracking
- Instant access to bid history



## Summary Sheet

Grouping	No WBS Yet			Subcontractor Awarded Name	Estimate Other
	Subcontractor Matrix Budget	Subcontractor Total	Subcontractor Gross Total		
∨ Base Bid	\$25,957,272	\$25,636,837	\$28,182,849		
> 01 - GENERAL CONDITIONS	\$780,781	\$780,781	\$858,321		
> 02 - SITEWORK & DEMOLITION	\$34,250	\$34,250	\$37,652		
> 03 - CONCRETE	\$341,992	\$341,992	\$375,956		
> 04 - STONE & MASONRY	\$288,264	\$288,264	\$316,892		
> 05 - METALS	\$3,489,726	\$3,325,698	\$3,655,975		
> 06 - INTERIOR PARTITIONS, DOORS A	\$110,136	\$110,136	\$121,074		
> 07 - THERMAL PROTECTION	\$1,020,282	\$1,020,282	\$1,121,607		
> 08 - DOORS & WINDOWS	\$3,934,737	\$3,843,153	\$4,224,819		
> 09 - FINISHES	\$50,334	\$50,334	\$55,333		
<b>Total</b>	<b>\$58,408,845</b>	<b>\$57,905,409</b>	<b>\$63,666,298</b>		

### Reports

Bid Package Detail	html	docx	xlsx
Bid Package Summary	html	docx	xlsx
Bid Package Summary Totals	html	docx	xlsx
Budget vs Bid	html	docx	xlsx
	html	docx	xlsx
	html	docx	xlsx
	html	docx	xlsx
	html	docx	xlsx

## The largest and most trusted partner network in the industry

We get it — taking the leap to invest in new software can feel overwhelming. Having a partner that understands how you do business is key to ensuring your success. We're proud to have built the largest and most experienced partner network in the construction industry, which means you'll have experts by your side during your software transition who have worked with companies just like you.

**What makes our partners exceptional is their commitment to going beyond implementation by helping you meet your goals, sharing best practices, and accelerating growth.**

“This was my sixth or seventh software implementation. The team at our Sage partner was the best I've ever worked with.”

—Morgan Schweitzer, controller,  
Lunar Companies





**Join over 50,000 construction companies  
who trust and rely on Sage.**

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