

Success Story

Turning the ship around to stability with Sage Intacct

Fletcher Group walk through how they overhauled their clunky finance systems by streamlining everything into Sage Intacct.

“Sage Intacct and its open API has been hugely beneficial to allow us to do what we need to do.”

Josh Gamble

Finance Director, Fletcher Group



Sinking in systems

When Fletcher Group experienced a period of growth, the finance team soon realised they weren't getting the financial information they needed.



Steering the way to success

At the start of 2022, Fletcher Group decided on Sage Intacct as the right fit for their much-needed upgrade. Since going live in June of that year, they've been utilising it ever since. They shared with us how Sage Intacct enables their crew members to manage their own procurement needs.

Sage

Company
Fletcher Group

Location
UK

Industry
Supply Chain

Sage Products
Sage Intacct



About Fletcher Group

Fletcher Group has been operating a fleet of modern platform supply vessels (PSV's) since 2000. They've built a reputation for delivering high-quality, reliable operations across the North Sea energy sector.

Winning clients over with their ways of working

Fletcher Group is a relatively small family business, but they use that as their competitive edge. Being more agile to their client needs, they often win clients over with their reliable way of working and strong relationships with their crew members.

Implementing a system fit for seafarers

Implementing Sage Intacct didn't come without its challenges. Fletcher Group introduced a new onboard procurement system at the same time, adding further complexity. With a crisis team established for the live day, several long days, late nights, and a number of challenges, the transition to Sage Intacct was a learning experience, but ultimately a success thanks to a strong support network and a qualified implementation team.

Synchronicity at sea

Crew members are empowered to manage their vessel as if it were their own using an assigned budget. Thanks to Sage Intacct's open API (Application Programming Interface), there's seamless connectivity between onshore and vessel-based systems. Purchase orders automatically synchronise with Sage Intacct once internet connectivity is available. It eliminates the need for manual data entry, significantly reducing administrative workload and scope for human error.





“To be financially resilient is key to survival in this market. That’s where Sage comes in. It’s given us all the tools and information we need.”

Josh Gamble

Finance Director, Fletcher Group

Real-time insights mean no more month-end rush

Being able to open an interactive dashboard in Sage Intacct and see exactly where each vessel is in terms of their spend without having to wait until month end has been a huge change for the finance team. No longer having to manually lift and shift information has reduced their risk of error and has made them more efficient by default.

Built for financial resilience

Fletcher Group team plan for a period of calmer seas, with a focus on preserving what they’ve built. Thanks to the systems they’ve put in place with Sage Intacct, they have all the tools and knowledge they need to be resilient. They’re getting back to the job of being ship owners, rather than ship managers.



Sage

© 2025 The Sage Group plc or its licensors. Sage, Sage logos, Sage product and service names mentioned herein are the trademarks of The Sage Group plc or its licensors. All other trademarks are the property of their respective owners.