Success Story

Solely Digital makes light work of Making Tax Digital

How Solely Digital Limited combines simple digital record keeping with trusted accountant support using AccountsPrep from Sage.



"We want to make sure that customers know that we're here to support, and we actually do the return submission for them."

Rob Groves
Co-founder, Solely Digital Limited

Keeping Making Tax Digital simple with accountant support

Making Tax Digital adds new reporting requirements for affected sole traders and landlords. Solely Digital Limited combines easy-to-use software with the reassurance of an accountant checking the information and completing the submission.

Software that supports the service

The co-founders chose AccountsPrep from Sage for its ease of use, price, mobile access, and Sage technical support. This helps the team deliver an affordable service while maintaining the accountant support clients value.

Sage

Company
Solely Digital Limited

Location
Wickford, UK

Industry
Accountancy Services

Sage Products
AccountsPrep by Sage

About Solely Digital Limited
Solely Digital Limited supports sole traders and landlords affected by Making Tax Digital. Based in converted farm stables in Wickford, it provides an affordable service for quarterly submissions. It can also work alongside a client's existing accountant by passing information back for the year-end tax return.



Keeping clients supported through change
For many sole traders and landlords, Making Tax Digital introduces a new way of managing records and submitting information to HMRC.

Solely Digital Limited helps clients adapt to the new requirements with digital tools backed by accountant oversight and support.

Combining digital tools with accountant support
AccountsPrep gives clients one accessible tool to use, while the accountants at Solely Digital Limited manage the rest of the process.

Sage technical support also gives the team help it can pass on to clients when needed.

From paperwork to one connected process
Clients use AccountsPrep to photograph receipts and invoices on their mobile phones, replacing the carrier bags of paperwork that once took several staff to organise and code.

Artificial intelligence reads the receipt information, while the accountants review the records, check they have been categorised correctly and complete the quarterly submission.

AccountsPrep fits into Solely Digital's existing Making Tax Digital workflow, helping the team manage client records, review submissions and support clients through the process from start to finish.



“We’re trying to offer the most simple solution for them (clients) and to give them peace of mind that it’s actually going to be done correctly.”

Claire Farrow
Co-founder, Solely Digital Limited

Spreading workloads throughout the quarter
By reviewing information throughout the quarter, the team can manage workloads more efficiently rather than dealing with a large backlog at year end.

Clients also benefit from regular accountant support throughout the reporting process. Remote guidance is also helping Solely Digital Limited support clients beyond its local area.

Preparing for growing demand from Making Tax Digital clients
As Making Tax Digital expands, Solely Digital Limited expects more sole traders and landlords to seek support.

The team plans to continue using Sage technology to streamline administration, manage growing demand, and maintain a straightforward service for clients. It can also handle quarterly submissions while returning records to an existing accountant for the year-end tax return.

Sage



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