

Success Story

Joinery meets precision as Haneker scales with Sage Copilot

Sharper decisions and clearer oversight replace disjointed processes, helping a high-end specialist stay focused and agile

“Sage Copilot helps me focus on what matters—not just finances, but growing the business.”

Margaret Sadzyska
Managing Director, Haneker



The challenge

As the Haneker team grew, scattered data and disconnected systems made it harder to maintain control over finance, production, and project spend.



The solution

Sage Copilot brings clarity and control by surfacing real-time insights into income, spend, and cash flow—no manual reporting required.



Results with Sage Copilot

With better visibility and smarter insights, Sage Copilot has helped Haneker simplify decision-making, reduce admin, and gain the headspace to focus on strategic growth.

- Faster insight into margins and cash flow.
- Early warnings on project overspend.
- Leadership freed from manual number-crunching.
- Greater confidence across the business.

Company
Haneker

Location
United Kingdom

Industry
Construction

Sage Products
Sage Accounting, Sage Copilot



About Haneker

Haneker delivers high-end architectural joinery and cabinetry for commercial clients across London. The award-winning business was recognised in 2024 with a “Made in Greenwich” honour for excellence in craftsmanship.



The need for craftsmanship, not complexity

Haneker is known for its premium architectural joinery, including custom wardrobes, kitchens, and one-off statement pieces for commercial developers and designers across London. But, as its client base grew and the team scaled to 20, Managing Director Margaret Sadzyska noticed growing pains.

“Growth is exciting, but it brought complexity,” she explains. “We had quotes in emails, numbers in spreadsheets, delivery notes on paper. I wanted more control without being involved in every tiny detail.”

Margaret had already chosen Sage to manage the firm’s accounting. When she heard about Sage Copilot, she was curious—but the potential value was immediately clear. “The idea of something that could help me understand our numbers more easily, without needing to dig for them, was really appealing.”

It wasn’t just about convenience. With high-value projects and tight timelines, missing cost changes or delayed payments could quickly impact profitability. The right insight, at the right time, would make all the difference.

Real-time insight for real-world impact

Today, Sage Copilot plays a central role in how Margaret keeps the business on track. From checking cash flow to spotting unusual spend, it brings up-to-date answers in seconds—no spreadsheets or manual reports required.

“I use it for visibility,” Margaret says. “I can check how we’re tracking, what’s outstanding, and where things look off. It helps me ask the right questions early.”

That oversight helped Margaret quickly spot a spike in supplier costs.

“Sage Copilot flagged it as a notable change. We found an ordering error that would’ve slipped through until month-end otherwise. That alone saved us time and money.”

Sage Copilot has become more than a monitoring tool. It’s a day-to-day assistant that supports Margaret and her team to act faster and more confidently.



Sage Copilot provides the helping hand needed for more joined up thinking and confident leadership.

Joined up thinking means confident decisions

Before Sage Copilot, understanding performance meant relying on manual processes or waiting on reports. Now, Margaret can get a clear snapshot—on her terms.

“I don’t need to chase numbers or wait for someone else to run a report. I can check in quickly and understand what’s going on. It’s not about replacing people—it’s about making smarter decisions with confidence.”

Project spend, overdue invoices, cash on hand—it’s all surfaced in context. That strategic focus has helped Margaret stay in control without getting buried in admin.

Shared visibility, stronger leadership

Sage Copilot has helped Margaret and the team shift how decisions are made. “I go into meetings with live figures, and we focus straight away on what matters—without the back and forth.”

With clear, accessible data, responsibility is shared more broadly. “It’s taken a lot of pressure off my shoulders. I’m not the only one trying to get access now—my team feels empowered too.”

That shared insight has brought more structure and clearer direction into how Haneker reviews project performance and plans ahead.

Making space to grow

Sage Copilot hasn’t just saved time. It’s created headspace. “When you’re running a business, the mental load is heavy,” Margaret explains. “Sage Copilot gives me actionable intelligence without the noise. That lets me focus more on the team, our clients, and where we’re going next.”

With plans to expand its use into forecasting and operations, Haneker sees even more potential ahead. “We’re just scratching the surface. I’m excited to explore what else Sage can do for businesses like ours.”

Built for clarity, designed for growth

Sage Copilot is more than a financial tool for Haneker. It’s a trusted support system—bringing real-time awareness, smarter decisions, and more time to lead. “It’s like having a helpful assistant who knows the numbers better than I do—and explains them in plain English.”

For a growing business with a reputation for detail, high-level perspective matters. With Sage Copilot, Margaret has the insights she needs to stay focused, stay in control, and build with confidence.



Sage

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