

## Success Story

# Worksighted slashes invoice processing time by 96% with Sage Intacct



### Executive summary

If a legacy financial management system can't keep up the pace with your company's growth, then lengthy closing cycles, inadequate reporting features, and manual processes could all become a problem.

Discover how Worksighted upgraded from QuickBooks to Sage Intacct—achieving impactful results that not only addressed these pain points but also set the stage to achieve ambitious growth.

### Previous software:

- QuickBooks



### Sage Intacct benefits for Worksighted

- Data access: Enabling real-time, self-serve reporting.
- AI-driven accounts payable: Enhanced efficiency and reduced errors.
- Efficiency: Invoice processing time cut from 48 hours to 15 minutes a month.
- Shorter closing cycles: Down from 14–15 days to 10–11 days.
- Added value: Automation and bonus tasks free up time for higher-level work.



**Company**  
Worksighted

**Location**  
Michigan, US

**Industry**  
Technology & Software

**Sage Products**  
Sage Intacct

**worksighted**

### About Worksighted:

Located in Holland, Michigan, Worksighted is an IT service provider specialising in using technology to improve business efficiency by designing, improving, and protecting critical systems. Worksighted offers a comprehensive suite of services in managed IT support, professional services, security, cloud services, and infrastructure solutions.



### **Big ambitions, complex operations**

With a strong foothold in the Midwest, Worksighted has ambitions beyond its regional presence. The company aims to expand nationally, innovate technologically, and set industry benchmarks for quality and efficiency.

As the scope and complexity of operations grew, the inadequacies of the company's existing financial system became increasingly evident. Worksighted needed a more robust financial management solution.

### **The problem with QuickBooks**

Originally, Worksighted relied on QuickBooks for its financial management. However, the limitations of this system soon became a bottleneck for the company's growth.

“Initially, we used QuickBooks, but it had limitations. It wasn't cloud-based, and its reporting capabilities were subpar. We were outgrowing the software and needed a new system to scale with us.”

**Justin Himebaugh**, Director of Finance, Worksighted



# Key challenges for Worksighted

## **Multi-entity management**

Expanding across multiple states meant dealing with different legal entities with distinct financial and compliance needs. QuickBooks is not designed to handle such complexity efficiently.

## **Complex revenue recognition**

Worksighted's revenue streams diversified as the business scaled, requiring compliance with varying state tax laws and regulations. QuickBooks could not keep up with these intricacies.

## **Real-time data-driven decisions**

The system lacked the analytic capabilities necessary for real-time decision-making, which became increasingly crucial as Worksighted grew.

## **Inefficiency and error risks**

The manual nature of data input into QuickBooks was inefficient and error-prone, problems exacerbated by Worksighted's growing geographical footprint.

## **Workflow automation**

The need to automate workflows for consistency and accuracy across regions became evident as the company expanded. QuickBooks lacks these important features.

## **Criteria for a new system**

Worksighted needed a new cloud-based financial software system that would allow easy access and real-time data sharing for a geographically dispersed team. Operational efficiency was paramount, and streamlined workflows was a key requirement.

# The Sage Intacct solution

## **Sage Intacct: Finance software, built to deliver**

Worksighted selected Sage Intacct as its new financial system. The cloud-based solution met the company's need for remote access and real-time insights. Its AI-powered accounts payable automation addressed Worksighted's challenges with efficiency and manual errors by automatically categorising and allocating invoices, reducing manual errors, and streamlining the accounts payable process, increasing operational efficiency.

In summary, Sage Intacct emerged as a solution to the problems posed by QuickBooks and as an enabling platform built to deliver Worksighted's ambitious growth plans.

## **Improved reporting and data access**

The reporting capabilities of Sage Intacct have been a game-changer for Worksighted. The management team can access data in real time and generate reports themselves, removing the dependency on the finance department for routine queries.



## **Efficiency gains**

The Sage Intacct import feature has made a big difference in how Worksighted handle invoices. Previously spending 2 days manually processing 300 invoices each month. Now, it takes just 15 minutes.

## **Faster closing cycles**

Worksighted has reduced its closing cycle from 14-15 to 10-11 days thanks to Sage Intacct's efficient features. This has streamlined operations and boosted employee morale.

## **Focus on value-added tasks**

With the automation and efficiency delivered by Sage Intacct, Worksighted employees can now focus on tasks that require higher skill levels and offer more value to the company.

The shift from manual data entry to more intellectually stimulating work has enhanced job satisfaction and increased employee engagement.



“I definitely recommend Sage Intacct; it’s a great financial management system.”

**Justin Himebaugh**, Director of Finance, Worksighted

#### **Overall impact**

Worksighted has witnessed significant gains across multiple facets of its business, all attributable to its timely switch to Sage Intacct.

Sage Intacct has transformed Worksighted’s financial operations, so the firm can now focus on strategic growth rather than being held back by operational inefficiencies.

Justin Himebaugh strongly recommends Sage Intacct as a financial system, citing its immense contributions to streamlining operations and fostering growth.

He says: “Overall, I highly recommend Sage Intacct as a financial system. It has significantly improved our operations since we made the switch.”

The implementation of Sage Intacct has been a turning point for Worksighted, proving that the right technology can lead to organisations delivering success.



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