

## Success Story

# 'Straight out of the Box' success

Cornwall Insight CFO, Nick Field, shares how PwC made the task of migrating 9 companies to Sage Intacct seamless

"We've nearly halved our reporting time with Sage Intacct."

### Nick Field

CFO, Cornwall Insight



### Finance software fit to serve 9 companies

With two accounting systems working across 9 companies, Cornwall Insight set search for a solution robust enough to consolidate the financial reporting needs of the whole group into one software. With its extensive functionality and markedly better, faster reporting, Sage Intacct was the clear choice.



### A Powerful Partnership with PwC

Impressed with the capabilities of Intacct, Cornwall Insight knew they'd need help migrating to a new system. Being able to rely on the 'tremendous experience' of their partner, PwC, meant they could get the job done with reassurance and ease.

**Company**  
Cornwall Insight

**Location**  
UK

**Industry**  
Energy

**Sage Products**  
Sage Intacct

## CORNWALL INSIGHT

CREATING CLARITY

### About Cornwall Insight

Cornwall Insight are trusted, independent experts in the energy industry. Providing analysis, consulting, and training solutions to enable a successful energy transition through independent, data-driven market insights.



### **Independent Insights to support Net Zero**

With 20+ years of providing industry leading insight, research, and intelligence to the GB and Irish energy markets, the Cornwall Insight team are experts in their field. Their wealth of experience and knowledge ensures they are the leading independent intelligence partner to customers in the energy transition, empowering clients to make informed and impactful decisions.

### **A solution for every need**

With one company on Sage 50 and a further eight companies with another software provider, Nick set about looking for a system that could serve all the companies within Cornwall Insight's organisation. With ERP-like functionality, and integrated project accounting, Sage Intacct provided the whole host of capabilities he was looking for.

### **A partnership exceeding expectations**

Migrating to a new software is a risky time for a finance team. But partnering with PwC meant that Nick went through the process with a team that had been through it all before. PwC's help doing the system configuration, data load, and a trial migration meant Cornwall Insight were able to go live right on schedule for their planned live date.



“Having someone alongside you who knows the system is very reassuring.”

**Nick Field**

CFO, Cornwall Insight

#### **No more manual juggling**

There have been instant efficiencies since implementing Sage Intacct. With subscription revenue, professional services revenue and individual product sales to juggle, they're now working off one ledger, with no manual input needed outside the system. Plus, live bank feeds with consolidated reporting from a single ledger streamlines the process of managing 11 bank accounts across 9 entities in 3 currencies.

#### **Going global with Sage Intacct**

Thanks to Sage Intacct, Nick and the team have a strong platform for their future plans to acquire businesses in new geographies that Intacct is compatible in. With possible new markets and products on the horizon too, Cornwall Insight is set to go from strength to strength, confident in the knowledge they have the finance function in place to grow with them.



Sage

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