Success Story

The perfect finance software for an ambitious business



With aspirational growth plans, the Pennington Choices finance team found their software match in Sage Intacct.

"We don't manually type anything now. Everything is an imported and exported."

Louise Weigh
Head of Finance, Pennington Choices

Bespoke service in need of best-in-class finance solution
Providing a vast amount of bespoke property services from asbestos and fire risk assessments, to project management and more, Pennington Choices needed a solution that would consolidate all their data into one place.

A chance to streamline and grow
With multiple systems to juggle, Head of Finance, Louise Weigh knew that Sage 50 wouldn't grow at the scale the business was growing. In 2021, she researched options that would streamline their processes. Sage Intacct was the winner.

Sage

Company
Pennington Choices

Location
UK

Industry
Property Surveying & Consultancy

Sage Products
Sage Intacct

PENNINGTON CHOICES
CELEBRATING 25 YEARS

About Pennington Choices
Delivering outstanding property surveying and consultancy services, Pennington Choices help their clients create safer, greener environments, ensuring buildings protect people by meeting compliance standards.



The trusted one stop shop for housing associations
Pennington Choices are a trusted and respected one stop shop for property surveillance and consultancy. Acting as advisors to housing associations, they also follow up with necessary surveillance and risk assessment checks, meaning their clients can get all the assistance they need under one roof.

No strangers to an ambitious challenge
Louise didn't just want to implement Sage Intacct as an ambitious change to the finance function–she aimed to implement it in just 6 weeks, all while closing off end of year accounts to start the new year on the new system. Since then, the Pennington Choices team have embraced the change and embraced the fact that Sage Intacct is ever evolving, adopting new modules as they go with their trademark, ambitious, can-do attitude.

Free to focus on credit control
Sage Intacct has given Louise time back to focus on strategic decisions for the finance team. With Intacct taking slashing time consuming tasks, she hasn't had to grow the team at the rate previously required, saving on overheads. She's also free to focus on cash flow analysis using Sage integration with Cash Flow Frog.



"[AP Automation] saves us loads of time, it improves accuracy. We really, really like it."

Louise Weigh
Head of Finance, Pennington Choices

'The difference is already massive to us'
Louise and the team started trialling AP Automation within Sage Intacct at the end of 2024. Though it took some time to learn their systems, the more it learns, the easier life becomes for the team. With invoices coming to one central inbox, Louise is already feeling the effects on time saving and improved accuracy.

'Sage Intacct allowed us to evolve'
Continuing their ambitious plans to double turn over every 5 years, the team plan to broaden their offerings and continue to be the one stop shop as trusted experts in all things property. Sage Intacct has allowed them to evolve, and their evolution shows no signs of stopping.



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