

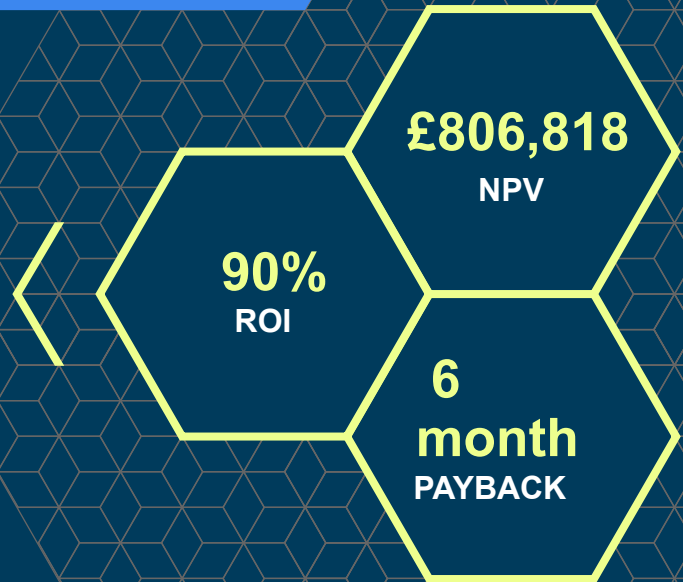
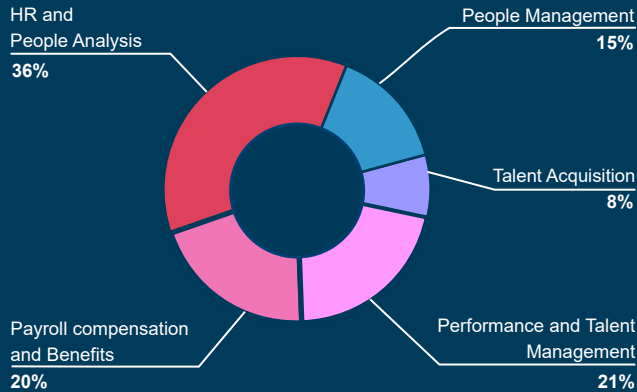
# The Total Economic Impact™ Of Sage People

FORRESTER®

Forrester created a composite organisation, called Acme, to illustrate the quantifiable benefits and costs of investing in Sage People. Based on characteristics of the interviewed customers and data aggregation, Acme is a global, midsize enterprise with 1,000 employees.

## SUMMARY OF SAVINGS

Acme experienced a three-year risk-adjusted saving, totaling £1,702,458 across the following employee journey activities.



## MANAGER TIME SPENT ON PERFORMANCE AND TALENT MANAGEMENT



BEFORE

**2 weeks a year**

Spent before Sage People



AFTER

**1 week a year**

50% labour savings after adopting Sage

## SAGE PEOPLE BY THE NUMBERS



Acme was able to save two full time employees annually, or 10% of HR and payroll staff by using Sage People's payroll and compensation capabilities.



Acme was able to reduce the time spent on repetitive HR admin by 18% annually.



Acme recruits about 400 candidates annually and saves 4 hours of labour per candidate, resulting in a 33% reduction in time and effort with Sage People.

"For a midmarket product, Sage People has excellent global reach. We are using Sage People in the 16 countries we have employees. Having current exchange rates and leave/absence management policies for each country is very helpful."

Senior vice president, HR,  
IT management software company



This document is an abridged version of a case study commissioned by Sage titled: The Total Economic Impact Of Sage People, November 2019.

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People