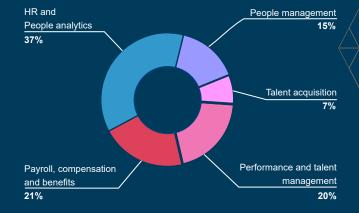
The Total Economic Impact[™] Of Sage Business Cloud People

Forrester created a composite organisation, called Acme, to illustrate the quantifiable benefits and costs of investing in Sage People. Based on characteristics of the interviewed customers and data aggregation, Acme is a global, midsize enterprise with 1,000 employees.

SUMMARY OF SAVINGS

Acme experienced a three-year risk-adjusted saving, totaling £1,510,823 across the following employee journey activities.



FORRESTER®



62%

ROI

12.5 month

MANAGER TIME SPENT ON PERFORMANCE AND TALENT MANAGEMENT



BEFORE

2 weeks a year

Spent before Sage People



AFTER

1 week a year

50% labour savings after adopting Sage People

"For a midmarket product, Sage People has excellent global reach. We are using Sage People in the 16 countries we have employees. Having current exchange rates and leave/absence management policies for each country is very helpful."

Director of HR, EMEA transportation company

SAGE PEOPLE BY THE NUMBERS



Acme was able to save two full time employees annually, or 10% of HR and payroll staff by using Sage People's payroll and compensation capabilities.



Acme was able to reduce the time spent on repetitive HR admin by 18% annually.



Acme recruits about 400 candidates annually and saves 4 hours of labour per candidate, resulting in a 33% reduction in time and effort with Sage People.



This document is an abridged version of a case study commissioned by Sage titled: The Total Economic Impact Of Sage People, October, 2017.

