

Success Story

Software company takes business to a whole new level in the cloud

INX Software implements Sage Intacct to improve financial processes and reporting while preparing for a new phase of rapid business growth

INX cloud-based and mobile-capable software solutions are widely used across high-risk and complex operating environments in the mining, utilities, oil and gas, and government sectors.

INX serves over 240 enterprise clients, with up to one million licensed users, with an industry-leading global team enabling health, safety and environmental professionals to manage risk, achieve compliance and enhance operational efficiencies across a range of business functions.



Key outcomes

- Consolidation of multiple entities and products into one system
- Cloud-native system that is scalable for business growth
- Month-end reporting time halved
- Payroll processing time reduced by 70%
- Accounts payable processing time reduced by 40%
- Elevation of finance function and team within the organisation

Company
INX Software

Location
Australia

Industry
Technology & Software

Sage Products
Sage Intacct

Partner
Aptus Business Solutions

About INX Software

INX Software (INX) is a globally-trusted provider of integrated health, safety and environmental solutions that are driving the creation of safer, smarter and more sustainable workplaces.



Scaling up for business growth in the cloud

INX Software (INX) had successfully used Sage 300 for a long time as a financial, reporting and business operations system. The legacy system was hosted on-premises and had served the company well for nearly a decade.

Facing a period of sustained growth, and with a new finance team on board, the company looked to move to a cloud-native platform to provide scalability, mobile and remote user access, and the addition of multiple entities through acquisition and organic growth.

Looking far and wide, and finding a solution very close to home

Long-time technology and systems partner Aptus Business Solutions worked closely with senior INX project leaders to consider all the potential options for their new ERP solution.

After carefully evaluating some of the leading solutions available on the market, INX chose Sage Intacct as their new ERP solution. Reasons included a lower cost of implementation, more cost-effective additional modules and limited customisation required to get up and running.

“The choice of Sage Intacct for our new ERP solution ended up being very easy to make. It was simple for users to adapt from their experience with Sage 300 to the new interface, implementation time and cost was significantly less, and we liked the easy and cost-effective addition of important modules projects, payroll and fixed assets”, said Lee-Anne McLean, Head of Finance at INX Software.

Monthly reporting time halved

Month-end reporting was very time-consuming for the previous finance team at INX. A deadline of financial reports being delivered by (working) day five of the next month was often missed for a number of reasons.

Consolidation of entities and a more integrated approach has improved reporting to the point that month-end reports are delivered no later than (working) day three of the next month, and often by (working) day two.

Sage Intacct reporting functions have also helped deliver higher quality reports including budget comparisons and variance analysis, as well as detailed reports by product and/or department.



Sage Intacct has helped INX reduce payroll processing time by 70%.

Benefits seen across business functions

Along with improved month-end reporting processes, Sage Intacct has helped INX reduce payroll processing time by 70% (in conjunction with a third party payroll application). In addition, the automation of the accounts payable function has reduced processing time by 40%.

Time is also being saved across the business as users in different departments and teams can access the cloud-native Sage Intacct system remotely and from mobile devices, improving access to real-time information when and where it is needed.

The perfect platform for a modern technology business

The move to Sage Intacct was part of a larger workplace modernisation strategy to prepare INX for a new growth period. Organic growth in the product portfolio, along with strategic acquisitions, requires a scalable business operations and financial management platform.

“As a business that provides software to help clients with workplace health, safety and sustainability, we wanted to modernise our own workplace, including moving to the cloud to reduce our hardware footprint and maintenance costs,” said Lee-Anne.

The INX developer team utilised the open API offered by Sage Intacct to add modules and capabilities that helped satisfy the business requirements of INX, such as payroll and fixed asset management.

Elevating business outcomes and the stature of the finance team

With a new ERP system and a plan for business growth, the finance team at INX is enjoying elevated status within the business, operating at partner level alongside other critical business functions.

Sage Intacct has provided new opportunities, capabilities and functionality for the finance team by automating finance functions, saving time, and providing timely and accurate reports to senior management and the Board.



“Sage Intacct has helped improve quality of reporting and allows us to quickly drill-down for variance analysis. It has elevated the role of the finance team while helping us save a lot of time every single month.”

Lee-Anne McLean

Head of Finance, INX Software

Making it easy for INX to move to the cloud

Sage partner Aptus Business Solutions is a long-time technology and systems partner for INX, and played a pivotal role in a successful migration from Sage 300 to Sage Intacct.

After helping INX to evaluate alternative solutions, Aptus helped configure Sage Intacct and add important modules for payroll, projects and fixed asset management. The new system was up and running in four months, which included the Christmas and New Year holiday period, as well as dealing with travel restrictions and widespread lockdowns due to COVID-19.

INX has 80 employees in Australia, and Aptus helped train INX team leaders and key employees on Sage Intacct. The existing relationship between Aptus and INX was immensely helpful in a streamlined and smooth transition to Sage Intacct given Aptus’ access to existing systems and data, and knowledge of the INX business.

“Aptus have been with INX for more than a decade, and their knowledge and experience with our business helped make the move to Sage Intacct very seamless. This was especially helpful to me, given I was new to the business at the time”, said Lee-Anne.



Sage

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