

E-book

10 Reasons Customers Choose Sage for Construction

Sage



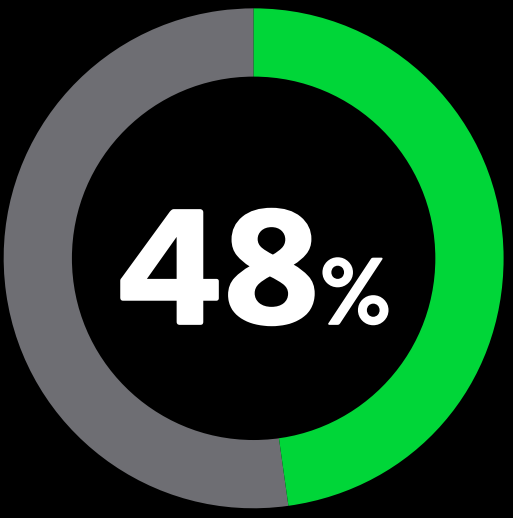
As a construction professional

you understand how demanding and nuanced the industry can be. You also know that the right software can make all the difference in your productivity and business growth — and making a switch is a big decision.

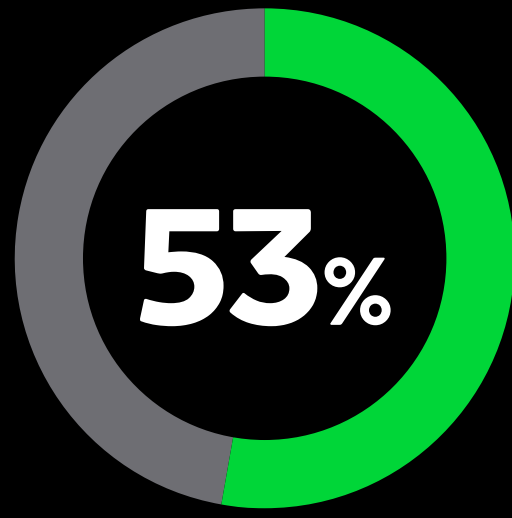
If you're considering a move to new software, choosing a vendor who speaks the language of construction and has a rock-solid track record of supporting construction organizations is key. Read on to learn why our customers trust and choose Sage for Construction.

1. Trust and innovation for over fifty years as a leader in construction technology

Going back to the days of Timberline, Sage has more than 50 years of construction experience and is the #1 provider of accounting and estimating solutions in the industry. In fact, more than 50,000 construction businesses trust Sage with their preconstruction, finance, operations, and workforce management software needs.



48% of the ENR Top 400 contractors use Sage



53% of the BD&C Giants Top 115 contractor firms use Sage

More than **50,000** construction companies rely on Sage



Sage offers the broadest end-to-end cloud-native solution built specifically for construction. Year after year, Sage is recognized as a leader in construction technology — but don't just take our word for it:



Sage Intacct is the first and only preferred provider of the AICPA



Sage Intacct is a Leader in the new IDC MarketScape: Worldwide SaaS and Cloud-Enabled Midmarket Finance and Accounting Software Vendor Assessment



Sage Intacct Construction is one of Constructech's top products for 2025



Sage Intacct is the winner of multiple Grid and Index reports, #1 in Satisfaction, and earned 59 total badges, G2, Spring 2026



Sage Intacct ranked #1 Buyer's Choice, TrustRadius, 2026



Preconstruction Top 50, BuiltWorlds, 2026



Sage is one of Construction Executive's top technology firms

2. An end-to-end construction platform

“An end-to-end cloud system that boosts efficiency across the business, from initial lead through project completion. I’ve been looking for this for 20 years.”

—Joe Murray, CEO, ACT Construction

Built on over five decades of experience and fueled by innovation, our construction software suite is trusted to handle your business — from preconstruction to closeout and everything in between.

Our construction products have helped customers create reliable and competitive estimates, execute projects on time and on budget while fostering team collaboration, make financially sound decisions rooted in real-time data, and more.



Preconstruction



Operations



Finance



HR + Payroll

3. Purpose-built packages for the entire industry

We've built comprehensive packages designed for a variety of construction businesses all with Sage Intacct Construction – our cloud-native finance product – at their core to bring your business to new heights.

Whether you're a general contractor executing ground-up projects, a service-based contractor with field technicians, or a developer managing properties, we've got you covered.

Sage Construction Essentials

Designed for growing construction companies of all disciplines, this cost-conscious solution accelerates growth at the right price with a comprehensive suite of preconstruction, operations, and finance software.

Sage for Specialty Contractors

Cloud accounting

Construction + inventory management

Service + field operations

Sage for General Contractors

Cloud accounting

Preconstruction + bid management

Construction management

Sage for Real Estate Developers

Cloud accounting

Construction operations

Property management + lease administration

Sage for Home Builders

Cloud accounting

Preconstruction + bid management

Construction management + client collaboration

Sage for Heavy Civil Construction

Cloud accounting

Heavy civil operations + fleet management

integration

Add-on solutions

Preconstruction

Sage Estimating
eTakeoff Dimension

Operations

Sage Field Operations*
Sage Intacct Real Estate**
ToolOps

Financial Management

Multi-entity consolidations
Fixed Assets
Dynamic Allocations
Sage Intacct Planning
Sage Paperless
Sage Expense Management

HR + Payroll

Sage HCM
Sage Intacct Construction Payroll powered by STRUXI
ADP Workforce Now for Construction



*Included in Specialty Contractor package
**Included in Real Estate Developer package

4. Powerful preconstruction solutions

Whether you're tracking new opportunities, building detailed estimates, leveling subcontractor bids, or preparing for construction, Sage gives you the tools to move from bid to build with greater speed, accuracy, and confidence.

- **Optimize your sales strategy** and forecast revenue potential with centralized lead and opportunity tracking.
- **Improve estimate accuracy** with AI-powered takeoff, estimating, and bid insight tools.
- **Simplify bid day** with cloud-based bid leveling, subcontractor selection, and AI-assisted bid analysis.
- **Precisely plan and staff your jobs** and monitor all opportunities including related proposals, estimating, and bid activities.



Featured preconstruction products

Sage Estimating

Smarter estimating software trusted by top construction companies for over 30 years. Sage Estimating helps teams build accurate estimates, level subcontractor bids, evaluate risk, and award work with confidence. With flexible estimating workflows, cloud-based bid leveling, AI-assisted bid insights, and takeoff integration, Sage Estimating helps improve accuracy, reduce manual work, and win more profitable projects.

eTakeoff Dimension

A powerful, AI-driven takeoff tool that accurately quantifies materials and quantities from project drawings, reducing manual errors and improving estimation accuracy.

Sage Construction Management

End-to-end construction management software with lead and opportunity tracking to help teams prioritize pursuits, manage activity, and improve visibility from preconstruction through execution.



“Sage Estimating gives our work instant credibility. It’s the gold standard and is recognized and trusted by professionals throughout the construction industry.”

—Terry Rubke, founder and president, T.K. Rubke



5. Outstanding operational tools

Whether you're overseeing construction projects, coordinating field technicians, or managing properties, our operations focused products will fuel your team and business.

- **Efficiently set up and manage projects** from contract to completion by connecting project teams, managing tasks, collaborating from any device, and keeping project documents and drawings organized in one place.
- **Streamline field-to-office communication** with mobile tools that enable your field team to focus on project excellence.
- **Increase productivity** by tracking and managing schedules, punch lists, project tasks, equipment, labor, deliveries, submittals, RFIs, work orders, and more.
- **Take control of the complexities** of property, lease, tenant, and unit management using real-time data.



Featured operations products

Sage Construction Management

End-to-end software that handles every aspect of construction management, enabling you to deliver projects more efficiently, reduce risk, and maximize profitability.

Sage Intacct Real Estate

Cloud-based property management and accounting software designed to help you simplify processes and maximize net operating income.

Sage Field Operations

Software for service-based contractors that connects the field to the office, improving productivity with an up-to-date picture of crucial metrics like average repair time, technician utilization, and customer satisfaction.



“I shopped a ton of construction software products. We did the pros and cons, and based on price and flexibility of the system, you can’t beat it.”

–Karen Regan, managing partner, WJ Regan and Company

6. Unrivaled finance, HR, and payroll products

Take control of your financial health, workforce, and projects with connected construction software that keeps finance, HR, and payroll aligned as your business grows.

- **Maximize profitability** with comprehensive job costing capabilities that track labor, materials, equipment, subcontracts, and more.
- **Make financially sound decisions** with real-time visibility into data available anytime, anywhere, and from any device.
- **Simplify complex construction processes** like billing, payroll, HR administration, and compliance with connected workflows.
- **Increase efficiency and accuracy** with automated WIP management, connected labor data, and fewer spreadsheets to maintain cash flow and compliance.



Featured products

Sage Intacct Construction

The first native-cloud financial management solution for the construction industry, providing real-time visibility into project finances so you can make strategic, data-driven decisions.

Sage 300 Construction and Real Estate

Formerly known as Timberline, this longstanding on-premises product is the market leader in end-to-end construction finance and property management software.

Sage 100 Contractor

An ideal step-up for small companies using Excel or other generic accounting software, this on-premises solution provides easy access to job cost and project management information.

Sage HCM

A unified HR and payroll solution built for construction. Sage HCM streamlines payroll, time tracking, onboarding, benefits, compliance, and workforce management while improving payroll accuracy and connecting labor data directly to projects and financials.



“Sage Intacct Construction streamlines processes, so with the time you gain back, you can actually understand the data and make fact-based decisions.”

—Angelia Ryan, CFO, Airo Mechanical

7. Proven track-record helping customers see impactful results

Embraced by construction businesses of all sizes and specialties, more than 50,000 customers rely on Sage's trusted and innovative solutions. Here are the stories of just a few of our customers who've seen powerful outcomes by using Sage's suite of construction products.

Doran Contractors seeks estimating excellence



Challenge

Doran Contractors is a multi-faceted general contractor specializing in high-rise residential, commercial, institutional, and industrial projects. They needed software that offered flexibility to tailor estimates to owner requirements and robust tools to analyze subcontractor bids, ensuring confident decision-making in leveling and closing estimates.



Search

They chose **Sage Estimating**, which offered the customization and flexibility their preconstruction team desperately needed. With Sage, they would now be able to build bid packages specific to each project's unique requirements and analyze and level incoming bids with ease.



Results

With Sage Estimating, Doran Contractors enjoys a seamless workflow by connecting their takeoff, estimating, and bid closing software. Time savings through automation of manual tasks have created more time for better decision-making with:

- **Bid packages tailored to project needs**, leveraging features such as customizable assemblies, databases, and work breakdown structures.
- **Streamlined bid analysis and leveling** process facilitated by the leading bid analysis software, which is included in Sage Estimating.
- **Enhanced tracking of risk and compliance** factors including incomplete bids, bond limits, and M/WBE requirements.

ACT Construction streamlines project execution



Challenge

ACT Construction, a Texas-based general contracting company, needed a connected system to manage the full project lifecycle, from lead tracking and estimating to job setup and billing. Their previous tools relied on manual workarounds and duplicate entry, creating friction between operations and finance.



Search

After careful evaluation, they selected and implemented **Sage Construction Management (SCM)** alongside **Sage Intacct Construction**, creating a seamless, integrated workflow that connects estimating, project management, and financials in real time.



Results

With both systems working together, ACT Construction streamlined operations, improved visibility, and reduced manual effort:

- **Eliminated duplicate entry** through AP/AR integration between SCM and Intacct.
- **Simplified handoff** from estimating to live project setup.
- **Enabled real-time alignment** between project teams and finance.
- **Delivered role-specific dashboards** to drive smarter, faster decisions.



Lunar Companies levels-up financial insights



Challenge

Lunar Companies, an organization that specializes in foundations, slabs, other concrete work, and water and sewer installations for new home builders, had outgrown QuickBooks and was in search of construction accounting software that could keep up with their rapid growth. They initially chose another construction accounting software, but after five months and tens-of-thousands of dollars in unexpected fees, they still didn't have a go-live date for their implementation. To make matters worse, it was clear to their new controller that the solution couldn't deliver the specific multi-location reports they needed.



Search

They decided to cut their losses and invest in **Sage Intacct Construction**, a native-cloud accounting solution purpose-built for construction, with the multi-location reporting capabilities the team needed. The solution would allow them to make critical financial decisions, and track and manage costs and productivity in real time, from any location.



Results

Sage Intacct Construction provided the financial and operational capabilities they needed to sustain impressive growth, including:

- **Customizable reporting** that delivers real time visibility.
- **Improved transparency** and oversight of financial reporting.
- **Vendor compliance tracking** to help streamline audits.



BAPKO Metal modernizes construction payroll and HR with Sage HCM



Challenge

BAPKO Metal, Inc., a growing construction company specializing in ornamental and structural metal work, had outgrown its legacy payroll and employee management systems. Manual processes, spreadsheet tracking, and disconnected systems made it difficult to manage union payroll, employee records, reporting, and compliance efficiently as the company continued to scale and take on more complex projects.



Search

While searching for a modern construction accounting platform, BAPKO selected Sage Intacct Construction to support its operational and financial growth. Through that process, the team also implemented Sage HCM to streamline payroll, HR, reporting, and workforce management in a single connected system built for construction.



Results

Sage HCM helped BAPKO modernize payroll and HR operations with a more scalable and automated system, including:

- **Automated union payroll** and employee time tracking.
- **Improved reporting and visibility** across payroll and HR data.
- **Reduced manual work with integrated workflows** and employee self-service.



8. Built for the cloud and constantly innovating

Sage has over 20 years of experience as an early innovator in cloud financials. Our construction-specific solutions were born in the cloud and continue to lead the industry with cutting-edge technology such as artificial intelligence and machine learning.

While other vendors talk about the future of AI on their roadmap, we're leading the charge and already delivering.



- Digital connections and open APIs provide flexibility for construction companies that rely on a wide range of systems to run their business.
- Our multi-tenant true cloud foundation means you'll never have to worry about being on the latest version of our software or deal with complicated and expensive upgrades.
- Use Sage Ai to make faster, more informed decisions by helping teams surface project performance trends, understand financial risks, and act with greater confidence while keeping people in control.

9. The power of choice and flexibility

Your business has unique needs, and we know that software isn't one size fits all. That's why we offer our products available as custom packages or a la carte depending on your requirements.

And while Sage offers the most complete solution on the market, we're committed to being an open platform and continuing to grow our ecosystem of 200+ partner solutions — like Procore, Autodesk and others — that seamlessly integrate with Sage products.

Our priority is to provide you with the power of choice — the simplicity to choose Sage's all-in-one construction solution, and the flexibility to select the right mix of integrated products that make sense for your business.



10. The largest, most trusted partner network in the industry

We get it — taking the leap to invest in new software can feel overwhelming. Having a partner that understands how you do business is key to ensuring your success. We're proud to have built the largest and most experienced partner network in the construction industry, which means you'll have experts by your side during your software transition who have worked with companies just like you.

What makes our partners exceptional is their commitment to going beyond implementation — helping you meet your goals, sharing best practices, and accelerating your growth.



“This was the sixth or seventh software implementation I’ve been through. The team at our Sage partner was the best I’ve ever worked with.”

—Morgan Schweitzer, controller, Lunar Companies

Closing

Construction organizations choose and trust Sage because of our leadership in construction technology for over 50 years, our comprehensive set of software solutions that solve our customers' toughest problems, and our commitment to constant innovation. Coupled with our partner network, customers see lasting impact and can trust that they're positioned for long-term growth and success.

Join over 50,000 construction companies who trust and rely on Sage.





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