

Success Story

Labchem's shift with Sage X3

“Sage X3 massively improved our operational efficiency. We've gone from spending an hour a day on administrative tasks to just 10 minutes.”

Richard Stott

Director, Labchem



Pioneering scientific innovation

Labchem (Pty) Ltd has cemented its position as a key player in South Africa's scientific landscape, supplying essential laboratory chemicals, glassware, and plasticware for critical analysis and research. Headquartered in Founders Hill with a satellite office in Cape Town, Labchem serves industries such as agriculture, mining, and pathology. With a steadfast commitment to driving scientific progress, the company delivers customised products and expert support, ensuring South Africa's laboratories and researchers have the resources needed to excel in their fields.



Understanding Labchem's needs

As a company serving highly regulated and precision-driven sectors, Labchem requires efficient and reliable systems to manage its extensive operations. With over 80,000 products in its inventory and clients demanding strict compliance with industry standards, Labchem faced challenges in integrating processes such as manufacturing, quality control, and supply chain management. These complexities highlighted the need for a centralised solution to streamline workflows and ensure data accuracy.



Transforming operations with Sage

To address these operational challenges, Labchem partnered with Absolute Gravitas to implement Sage X3. This comprehensive ERP solution has allowed Labchem to unify its business functions, automate key processes, and enhance decision-making with real-time insights. By adopting Sage X3, Labchem has improved efficiency, reduced errors, and ensured compliance with industry regulations, strengthening its position as a leader in the scientific supply industry.

- **Financial Management:** Streamlines financial processes, including VAT compliance and invoicing.
- **Manufacturing:** Supports quality control, lot traceability, and expiry management to meet industry standards.
- **Inventory Management:** Ensures precise tracking of over 80,000 products, enhancing efficiency and accuracy.
- **Reporting Tools:** Provides real-time insights into operations, reducing delays and enabling faster decision-making.

Sage

Company

Labchem (Pty) Ltd.

Location

South Africa

Industry

Science & Laboratory Supplier

Sage Partner

Absolute Gravitas

Sage Product

Sage X3

LABCHEM
THE LAB SUPPLIERS

About Company

Labchem is a South African-based laboratory supplier, providing a comprehensive range of products, including chemicals, glassware, plasticware and more for laboratories throughout the nation.



Richard and Nyasha having one of their regular meetings.

Streamlining compliance with Sage X3

Managing VAT calculations and compliance reporting was a manual, error-prone process for Labchem. Recognising the importance of staying ahead in a competitive market, Labchem decided to implement a centralised platform capable of streamlining its processes and meeting the demands of its ever-evolving operations.

The implementation of Sage X3 automated these tasks, ensuring precise VAT calculations and seamless compliance with South African regulations. The system's landed cost tracking also simplifies the process of managing import duties and additional costs, enabling Labchem to meet its compliance obligations efficiently and with confidence.

Improving inventory management

Labchem's extensive inventory, with over 80,000 products, requires a reliable system to handle batch traceability and expiry management. Sage X3 transformed inventory tracking by automating these processes, ensuring real-time visibility and reducing manual errors. This streamlined approach allows Labchem to maintain high standards of precision and reliability, particularly in the management of chemicals with strict quality control requirements.

Improving client interaction through web integration

To address these operational complexities, Labchem partnered with Absolute Gravitas to implement Sage X3, a robust ERP solution designed to unify and streamline diverse business functions. The implementation process began with a comprehensive needs analysis, followed by tailored training sessions and workshops to align the system with Labchem's unique requirements. "The relationship between Absolute Gravitas and Labchem is truly symbiotic. Sage X3 provided the tools we needed to optimise processes, and the dedication of the Labchem team ensured its success." says Nyasha Mfokozanah, CEO of Absolute Gravitas.

Sage X3 enabled Labchem to integrate its manufacturing, quality control, inventory, and financial processes into a single cohesive platform. By eliminating redundancies, improving data accuracy, and providing real-time insights, Sage X3 empowered Labchem to optimise its workflows and build a strong foundation for sustainable growth in the competitive scientific supply industry.

Transforming daily operations

The adoption of Sage X3 helped Labchem in increasing efficiency across multiple departments. Features such as lot traceability, expiry management, and automated quality control ensured compliance with industry standards, while streamlined financial functions enhanced reporting accuracy. By centralising its processes, Labchem has improved resilience and continues to meet client demands with precision.

Faster, more accurate processes

Another area in which Sage X3 dramatically improved Labchem's efficiency was by automating transaction and inventory processes. Tasks that once required hours now take minutes, allowing Labchem to respond quickly and accurately to customer needs. This transformation has reduced errors, improved order fulfilment times, and strengthened customer



“Sage X3 allows us to bring efficiency to every corner of our operations, from tracking inventory to delivering faster customer service. It’s a game-changer.”

Nyasha Mfokozenah
CEO, Absolute Gravitass

Streamlining reporting and compliance

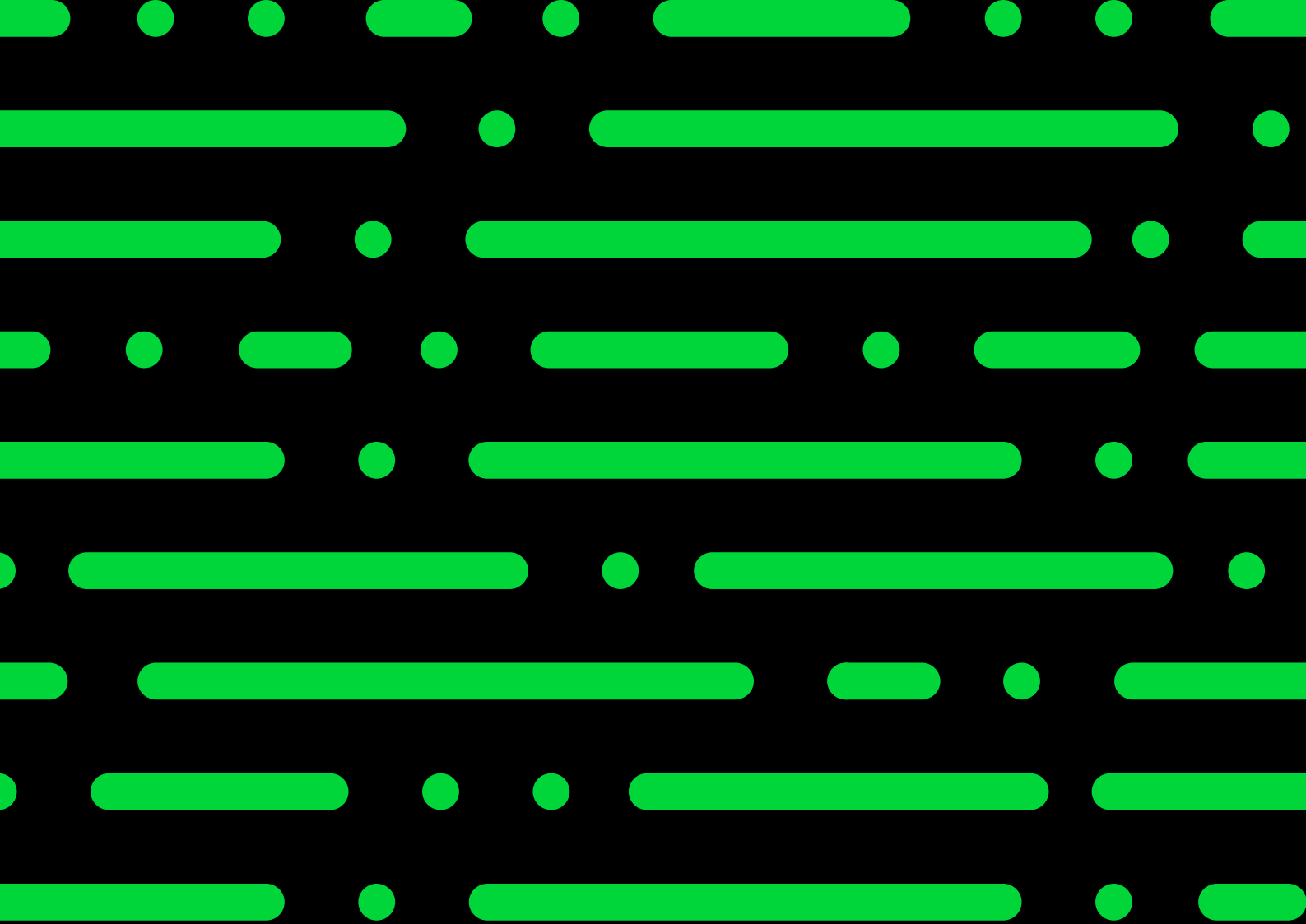
Labchem modernised its reporting with Sage X3, enabling batch traceability and automated quality analysis. By entering a product’s batch code, team members can generate detailed reports instantly, reducing the risk of errors and saving time. These compliance tools ensure Labchem meets industry regulations while freeing employees to focus on strategic tasks.

Empowering remote work

Sage X3 enables Labchem’s team to work seamlessly from anywhere. Whether on-site, at home, or in remote facilities, employees can access real-time data to approve orders, manage budgets, and monitor performance. This flexibility has eliminated bottlenecks and improved decision-making, ensuring smooth operations even in dynamic environments. With its robust remote access, Sage X3 has positioned Labchem to thrive in today’s fast-evolving work landscape without compromising efficiency or reliability.

Pushing Sage X3 to its limits

Labchem has maximised the Sage X3 capabilities, using its scalable features to handle the complexities of scientific supply. From integrating manufacturing workflows to ensuring precise inventory management, Sage X3 has enabled Labchem to grow while maintaining high standards. This innovative use of the system highlights Labchem’s commitment to leveraging technology to stay ahead of industry demands, reinforcing its leadership and readiness to face future challenges with confidence.



Sage



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