

Success Story

Fuelling South African growth with Sage Intacct

Q4 Fuel has transformed its finance operations with Sage Intacct, gaining the visibility, agility, and confidence to grow sustainably in a complex industry.

“Invoice processing was reduced from a full day to just two hours.”

Darius Bester

Senior Accountant, Q4 Fuel



Growth uncovers operational challenges

As Q4 Fuel expanded, manual processes and spreadsheet-driven systems began to hinder progress. Financial reporting delays stretched up to a week, while operational inefficiencies and compliance risks grew. In a fast-paced, asset-intensive business, the lack of real-time insights made timely decision-making difficult.



Simplifying multi-entity finance

Traditional accounting systems couldn't keep up with Q4 Fuel's complex structure. With Sage Intacct, the finance team introduced automated workflows, real-time reporting, and centralised dashboards. This not only streamlined operations but also cut monthly processing times by up to 20% and unlocked visibility across all entities.



A strategic shift with Sage Intacct

To overcome these hurdles, Q4 Fuel partnered with Brilliant Link to implement Sage Intacct. The cloud-native platform provided the automation, real-time visibility, and multi-entity support the business needed. The short testing phase ensured a seamless rollout, with the full implementation completed in just two months.

Company
Q4 Fuel

Location
South Africa

Industry
Wholesale & Retail

Sage Products
Sage Intacct



About Q4 Fuel

Q4 Fuel plays a vital role in South Africa's petroleum distribution network, supplying essential fuel to sectors like mining, construction, agriculture, aviation, and retail.

Sage



“We’ve been able to reduce processing times by 10 to 20% every month. We’ve also saved 10 days a month on month-end processing. And now we can do inventory and margin analysis across the group. That’s huge.”

Llewellyn Wentzel

Sage Intacct Consultant, Brilliant Link

The power of partnership

Brilliant Link, a certified Sage Business Partner, played a pivotal role in Q4 Fuel’s digital transformation. With a deep understanding of Sage Intacct and the unique challenges faced by high-growth, asset-intensive businesses, Brilliant Link guided Q4 Fuel through every step of the implementation process ensuring a smooth transition.

Simplifying multi-entity finance

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A unified view of asset management

Q4 Fuel’s asset management module brought all asset data into one system—from depreciation tracking to maintenance scheduling. This removed the need for scattered spreadsheets and created a clear, accurate picture of assets across the business.

Efficiency from day one

The impact was immediate. Invoice processing time dropped from a full day to under two hours. Bank reconciliations now happen almost instantly thanks to live bank feeds, and month-end close is up to 10 days faster. Thanks to automated customer data syncing, manual entry has dropped dramatically—freeing up staff for more strategic work.

Putting people first through automation

Automating depreciation, reporting, and customer record imports freed up time and empowered teams. Non-finance users now access information directly through self-service features, while mass invoicing tools improved billing accuracy across hundreds of customers.

Shifting focus from admin to strategy

What once took full workdays to produce, monthly reports can now be generated in seconds through live dashboards. With less time spent on manual tasks, the finance team now focuses on initiatives that create real business value, like detailed inventory and margin analysis.

Clear insights for smarter decisions

Custom dashboards give Q4 Fuel a clear view of performance metrics, enabling faster, more informed decisions. Teams can now drill down into operations at a granular level, supporting both day-to-day choices and long-term strategy.

Quick rollout, lasting impact

Brilliant Link’s implementation approach, including a sandbox for training and testing, ensured teams were up and running within a month. Ongoing support keeps the system optimised as the business evolves.



“As Q4 Fuel scales, we needed a system that supports growth without requiring another migration. Sage Intacct provides the scalability we need to expand confidently.”

Darius Bester

Senior Accountant, Q4 Fuel

Built for growth

The scalability of Sage Intacct gives Q4 Fuel the freedom to grow without worrying about future migrations. Its flexible architecture adapts to change, supporting the business today—and tomorrow.

Powering responsible expansion

The system helps Q4 Fuel meet its compliance and sustainability goals. Transparent reporting supports ethical practices and responsible resource use, while robust tracking ensures alignment with industry regulations.

Finance with a future focus

By eliminating its reliance on spreadsheets, Q4 Fuel has built a modern finance function. With Sage Intacct, the company is equipped to act quickly, think strategically, and lead confidently in South Africa’s evolving energy landscape.



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