

Success Story

A Sage partnership to support African business

“Sage Business Cloud Accounting is cloud-based so you can log in basically anywhere in the world.”

Tebogo Selebi

Senior Associate Partner, TMMBS



A proudly South African focus

TMMBS Global Accounting is a proudly African management consulting firm specialising in offering a comprehensive range of services including advisory, accounting, assurance, and taxation, tailored for businesses at different stages of growth.



Solving challenges with integrity

At the heart of TMMBS are deeply held values that drive everything they do: transparency, honesty and maintaining integrity in every action, being accountable for their work, fostering teamwork, and always striving for the highest service quality.



One stop shop

TMMBS was established in 2016 with a vision to create a professional services firm that provides comprehensive business support, from startups to established enterprises. The firm's founding idea was to simplify the process for business owners by offering a single destination for all their compliance and development needs, rather than having to coordinate with multiple service providers.

- Creating reports that provide accurate and meaningful insights into your business
- Improved overall performance by automating tasks and providing insights
- Helping their clients with effective tax compliance

The Sage logo, featuring the word "Sage" in a bold, sans-serif font.

Company
TMMBS Global Consulting Inc.

Location
Johannesburg, South Africa

Industry
Accountants & Bookkeeping

Sage Products
Sage Business Cloud Accounting



About Company
TMMBS Global Consulting Inc. is a renowned professional services firm, specialising in comprehensive advisory, accounting, assurance, and taxation services for businesses at various stages of growth.



Tebogo Selebi quickly onboarding one of his clients over the phone as they set up Sage Business Cloud Accounting in their business.

Committed to guiding businesses

TMMBS is all about helping businesses stay on the right side of the rules, making sure they meet industry-specific standards. Their core focus is on ensuring compliance as a foundation, but they are equally committed to driving sustainable growth for their clients, supporting them through every stage of their business journey.

The need for automation

Despite their strong value proposition and expertise, TMMBS faced a common challenge in the industry. Reliance on manual processes for data capture often led to inefficiencies in the business. In a sector where precision and timeliness are paramount, the need for an innovative solution was evident. TMMBS's commitment to providing a one-stop solution for their clients meant that they needed to be efficient, accurate, and ahead of technological trends.

A strategic relationship

The decision to integrate Sage Business Cloud Accounting and Payroll into their operations was a turning point for TMMBS. Sage aligns perfectly with TMMBS's need for a comprehensive and reliable digital solution. The integration of Sage Business Cloud features such as connecting your bank accounts, insightful reporting, and seamless payment solutions marks the beginning of a significant transformation for TMMBS.

The daily impact on operations

The impact Sage had on TMMBS began with the automation of their financial processes, which was a significant leap forward in their operational capabilities. Before integrating Sage, TMMBS relied heavily on manual data entry, a time-consuming and error-prone process. With Sage, they introduced automated bank feeds and data entry systems, which drastically reduced the manual workload. This automation meant that transactions were recorded in real-time, invoices matched automatically, and financial data was always up-to-date and accurate. This shift saved time and minimised the risk of errors, ensuring more reliable financial data management.

Enhanced productivity

By streamlining tedious processes, their team members were able to redirect their focus towards more strategic and value-added activities. Tasks such as generating financial reports, managing payroll, and tracking invoices became more streamlined and less time-consuming. This efficiency gain enabled the team to dedicate more time towards client consultation and business development, enhancing their overall productivity and ability to provide high-quality services to their clients.

Fostering trust and growth

The partnership with Sage has also played a crucial role in how TMMBS interacts with their clients. Their approach to business is deeply client-centric, going beyond professional advice to building trust and understanding. With Sage Business Cloud Accounting solutions, TMMBS has been able to offer more timely, accurate, and comprehensive services to their clients. This has strengthened their relationships and fostered long-term partnerships based on trust and shared growth.



“Most of our work is automated now, so we’re not doing as much manual processing as we did before Sage. The integration and automation saves us a lot of time.”

Tebogo Selebi

Senior Associate Partner, TMMBS

Anywhere and anytime

The adoption of Sage Business Cloud Accounting by TMMBS has revolutionised how they access their financial data, enabling the team to view financials anytime, anywhere. This level of accessibility is a game-changer, allowing for real-time financial monitoring and decision making. Whether in the office or on the go, the team can now effortlessly tap into their financial information, ensuring they are always informed and ready to respond to the dynamic needs of their clients.

Streamlined operations and enhanced accessibility

Sage helped TMMBS transition to a fully digital environment, eliminating the need for manual, paper-based processes. This change led to a more cohesive and integrated operations department, where data was more accessible and the workflow more streamlined.

The right digital partner

The journey of TMMBS with Sage Business Cloud Accounting is an example of how the right technological partnership can transform a business. It's a story of innovation, efficiency, and enhanced client service. TMMBS's experience with Sage is a beacon for other businesses, demonstrating how embracing the right technology can be a critical catalyst for success and growth in today's competitive business landscape.





Sage



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