

# Preparing a Quotation Warehouse Management for Sage X3



# What to include in a quotation

## 1. The Core Application

WHM X3 (Warehouse Manager X3) provides all of the application that sits on the server and all of the tools related to the application.

## 2. Licenses - one for each concurrent user

A licence is a user who accesses our application “outside” of the Sage X3 screens.

E.G. A “hand held device” such as a barcode scanner

A tablet running the Datalinx Client

A Pack Bench touch screen running the Datalinx Client.

The number of licences required is counted on a “Concurrent” basis.

The minimum number of licences is one, there is no sensible maximum.



# What to include in a quotation

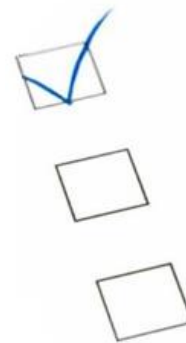
## 3. Annual Support and Maintenance

This is charged based on the list price of the core application and the number of concurrent licences.

Prices should be available in the local Sage X3 price book.

## 4. Services

This can be site dependant, but as a guide we would typically see a site requiring 15 days of services to deploy, configure and train users on a site.



# Test Environments

## Test Environment Licenses

Note: A site is entitled to an additional “Test” application licence, and up to 4 user licences  
If the install on the live server has less than 4 concurrent users, then the number of concurrent licences on the test server will match the live server.