

# Sage 300 ERP receives warm welcome at Home Nursing Agency Successful migration from Sage PFW ERP



## Customer

Home Nursing Agency

## Industry

Healthcare

## Location

Altoona, Pennsylvania

## Number of locations

17

## System

Sage 300 ERP

Home Nursing Agency is a premier not-for-profit provider of home healthcare, hospice, and community-based services. Headquartered in Altoona, PA, the organization annually serves more than 22,000 individuals of all ages throughout Central Pennsylvania.

## Success with Sage solutions

When the time came for Home Nursing Agency to update its 15-year-old accounting and financial software, it had multiple options, but elected to remain with a Sage solution, Sage 300 ERP.

“The agency has changed over time, and our accounting has gotten much more complex. With Sage PFW ERP being phased out, we took advantage of the opportunity to migrate to a more robust, modern, and sophisticated application. We researched many options and determined that Sage 300 ERP best suited our needs and our budget,” explains Monica Klatt, senior technology accountant for Home Nursing Agency.

## Smooth migration

Home Nursing Agency’s Sage business partner utilized the Sage ERP Migrator tool to move the organization’s data from Sage PFW to Sage 300 ERP.

“We were changing our entire general ledger account structure, and our consultant recommended we first complete the data conversion and then use the account change utility within Sage 300 ERP to change the account numbers,” says Klatt. “It worked very well and the conversion went quickly.”

## Robust, sophisticated, easy to use

With multiple legal entities, locations, departments, and cost centers, Home Nursing Agency needs ERP software robust enough to handle a large transaction volume, and one that is flexible enough to handle sophisticated reporting consolidations. “The reporting tools are very versatile, enabling us to easily get the data we need,” says Klatt. “We chose Sage 300 ERP because it will scale with us for many years to come.”

“We chose Sage 300 ERP because it will scale and grow with us for many years to come.”

Monica Klatt  
Senior Technology Accountant  
Home Nursing Agency

## Challenge

The retirement of Sage PFW ERP provided the impetus for Home Nursing Agency to migrate to a modern, robust ERP solution that would better support its growth and increasingly sophisticated reporting and accounting needs.

## Solution

Home Nursing Agency reviewed several ERP solutions before determining that Sage 300 ERP best suited both its needs and its budget.

## Results

The organization has a versatile, scalable solution that supports its needs and requirements now and into the future. The conversion process was successful and completed quickly and efficiently.

For more info, visit: [sage.com](http://sage.com)  
or contact us at 866-996-7243